

General Lines (2-20 Agent)

Day Class Schedule

9:00 am – 6:00 pm

	Monday	Tuesday	Wednesday	Thursday	Friday
Week 1	Units 1 & 2 – Concepts Unit 4 – HO/DP	Unit 4 – HO/DP	Unit 4 – HO/DP Unit 3 - PAP	Unit 3 - PAP	Unit 3 – PAP Unit 19 - Rules & Regs.
Week 2	Unit 6 – Comm. Auto	Unit 6 – Comm. Auto Unit 7 – Comm. Prop.	Unit 7 – Comm. Prop. Unit 8 – CGL	Unit 8 – CGL	Unit 8 – CGL Unit 9 – Comm. Pkgs.
Week 3	Unit 10 – Workers Comp.	Unit 11 – Crime Unit 12 – Surety	Unit 13 – Marine	Unit 15 – BM/EB Unit 16 – Health	Unit 19 - Rules & Regs. All Units - Review
2-20 Conversion (stand-alone class)	Units 1 & 2 Unit 19	Unit 3 Unit 6	Unit 4 Unit 7 Unit 9	Unit 8 Unit 10	Units 11 – 12 – 13 Units 15 – 16 – Review

2-20 General Lines | Monday – Friday | 9:00 am – 6:00 pm | Weeks 1, 2, & 3

20-44 Personal Lines | Monday – Friday | 9:00 am – 6:00 pm | Week 1 Only

2-20 Conversion | Monday – Friday | 9:00 am – 6:00 pm | Week 4 Only (stand-alone course)

Course Requirements

Classroom Hours: 135 Online Hours: 65

- 14 Unit Quizzes (Administered Online)
 - Units 1&2 (Concepts)
 - Unit 3 (Personal Automobile)
 - Unit 4 (Homeowners/Dwelling Properties/Flood)
 - Unit 6 (Commercial Automobile)
 - Unit 7 (Commercial Property)
 - Unit 8 (General Liability)
 - Unit 9 (Commercial Packages Policies)
 - Unit 10 (Worker's Compensation)
 - Unit 11 (Crime)
 - Unit 12 (Surety Bonds)
 - Unit 13 (Marine)
 - Unit 15 (Equipment Breakdown/Boiler & Machinery)
 - Unit 16 (Health)
 - Unit 17 (Residual Markets) *
 - Unit 19 (Rules & Regulations)
- *Unit 17 questions are embedded into units 3, 4, & 10
- Cumulative Final Exam (Administered online)

UNIT QUIZZES

- 14 Quizzes
- 80% or greater is passing
- Untimed
- Unlimited retakes*
- Rationale provided
- Must complete all 14 quizzes (in any order).

FINAL EXAM

- Cumulative
- 70% or greater is passing
- 165 Questions; 3 Hours
- Unlimited retakes*
- Once you pass the final exam you will no longer have access to it.
- Must complete all 14 quizzes and have a minimum of 121.5 classroom hours completed to take exam.

**while tuition is valid*