Americans with Disabilities Act (ADA)

- Students with documented disabilities
- Submit Gold Coast “Special Accommodations Requests” form
- Submit 30 days before class, with registration or 1st day of class
- Attach documentation from a qualified professional for the disability described
- Provide recent documentation (within the last 3 years)
- Describe accommodation requested
- Requests are confidential
Attendance

• Your instructor will take attendance each class
• Students cannot miss more than 8 classroom hours
• 9am – 6pm class counts for 9 classroom hours
• Read p. 22 & 23 in your text
• *Note: Only Tuition paying students are permitted in class.
Attendance

If a student misses:
More than 8 classroom hours
• Must make up missed chapters (chapter for chapter)
• Must be made up within 30 days
  • Or hours expire
  • Redo entire course – no charge

• Gold Coast will allow a student to repeat the entire course for a period of 2 years at no additional charge (subject to change)
Attendance for Live Stream Students

- Attendance is tracked when you log in and out of the class
  - You may use the Zoom application on any device
  - Log in with the same name you used at registration
- Hours do **not** count if you only **call** with your cell phone
- Cameras must be on and students must be attentive and stationary in front of the camera
- Students may not drive, exercise run errands, sleep, etc. to receive credit for attendance
- You must have your camera on **AND** stay logged in **ALL** day for your hours to count
- Remember, everyone can see you!
Live Stream Students: HELPFUL INFORMATION

• Students will be muted - you will be able to ask questions in the chat box

• Course materials and final exams are located in your student profile
  • If all attendance requirements have been met, your exam will be available approximately 3 hours after the last session of class
To receive credit for this course:
1. Camera must be **ON**
   AND
2. Student must be **VISIBLE** to the instructor for the **ENTIRE** time class is in session
   - No driving around during class, running errands, sleeping on camera, etc. We can see you!
   - **No Exceptions**
   - Repeat and Review students that do not need course credits may attend without having their camera on.
Weekend Final Exam

• Administered on Sunday – last class day
• 4-week students attend Saturday and Sunday – last weekend from 9am to 6pm
• Exam will begin at approximately 2:30pm
• 100 question exam
• Students will be given 3 hours to complete
Weekend Final Exam

- Passing grade is 70%
- May be a different instructor
- Requires prior office approval to take final exam with any other class
- Make-Up Sheets with Instructor approval
Final Exam

• If a student scores less than 70%
  • May take class again – no charge
    Or
    Must wait at least 30 days* and no more than one year
      - Test only
      - If fail second time
        - Repeat entire course (see page 23)
        - No charge within two years

*Exception: 28 Hour Reactivation Education, All Post Licensing Courses
  30 day waiting period to retest is waived
Final Exam Content

- 45% Real Estate License Law
- 10% Real Estate Math
- 45% Real Estate Principles & Practices
Permissible Calculators
- Any calculator that adds, subtracts, multiplies and divides will suffice.
- Financial calculators are allowed. Examples: HP 12,17,18,19; TX Instruments BA Series; Calculated Industries Qualifier Plus

Non-Permissible Calculators/Electronic Devices
- Cell phone calculators are not allowed for class or State exam
- Electronic devices i.e: Smartphones, Smartwatches, etc. are NOT allowed.
Florida Real Estate Sales Associate Course

Check with instructor for current edition

Important sections

- End of chapter answer keys (p. 537 - 540)
- Practice math exam – p. 381/2 (ans. key p. 541)
- Practice final exam – p. 388 - 394 (ans. key p. 541)
Power Point Presentations

• Course is presented via Power Point
• Guideline for instructor
• Keeps instructor on topic
• Minimal outline
  • Directly from textbook
  • Detailed explanation during class
• Detailed explanations in textbook
• Students must read the textbook
• Highlights
Our Students Are Prepared!

Gold Coast Exam

and

State Exam
State Exam Preparation

- Pass the Pre-licensing course
- Complete 1001 Question and Answer Cram Review
- Must complete three times
  - Pages 399 - 527
  - Answer key p. 534 - 542
- Register for the State Exam
- Register for the Cram
- Gold Coast I.D. badge is your admission ticket
General Information

• School Website: www.GoldCoastSchools.com

• School Policies

• Downloads
  • Recent law changes, text updates, etc.

• Emergency Updates
  • Hurricane, School closures
Licensing is a Four (4) Step Process

1. **Complete State Application** ([www.myfloridalicense.com](http://www.myfloridalicense.com))
   1. Apply for/Update Licenses>Real Estate>Sales Assoc...>Initial Application

2. **Electronic Fingerprinting** *(currently, $83.75)*

3. **Classroom Final Exam**
   1. 70% passing grade
   2. Certificate of Completion (take to state test)

4. **State Exam** *(currently, $36.75)*
   1. 75% passing grade
   2. Pearson Vue ([pearsonvue.com](http://pearsonvue.com))
      1. 1-888-204-6230
      2. Student Resource>Download and Links>Real Estate
Legal Questions

• For legal questions about your application
• Go to: www.GoldCoastSchools.com
• See: Student Resources > Downloads & Links > Real Estate Downloads > Sales Associate Pre-License > Helpful Videos > Application Questions

407-483-0041

THE REAL ESTATE PROFESSIONAL LAW FIRM®
DANIEL VILLAZON • REPRESENTING REAL ESTATE PROFESSIONALS FOR OVER 20 YEARS
Course Exemptions

• Mutual Recognition
  • Alabama, Arkansas, Connecticut, Georgia, Illinois, Kentucky, Mississippi, Nebraska and Rhode Island
• 4-year Degree or higher in Real Estate
• Active member of the Florida Bar (attorney)
  See your instructor if this applies to you.
Recruiting

• FREC Rule 61J2-17.015

• The Florida Real Estate Commission requires the following statement be read at the beginning of each course:

“Recruiting for employment opportunities for any real estate brokerage firm must be accomplished outside the prescribed classroom instructional time. Noncompliance should be reported to the Commission.”
Gold Coast Key Classroom Policies and Procedures

1. **Laptop Computers**: are permitted for note taking purposes. Students are asked to sit in specific areas.

2. **Recording Devices**: are NOT permitted to be used in class.

3. **Smoking**: is NOT permitted inside of our facilities. This includes electronic cigarettes. Students are permitted to smoke outside of the buildings, away from entrances.

4. **Pets & Service Animals**: Pets, Therapy Dogs (TDs) and Emotional Support Animals (ESAs) are NOT permitted in our facilities. Only “Service Animals”, as defined in the Americans with Disabilities Act (ADA), are permitted.

*Full list of Policies & Procedures available at www.GoldCoastSchools.com under “About Us*
Web Page Access

1. www.goldcoastschools.com

2. Student Resources
   - Download & Links
     - Bookstore
     - Career Fairs
     - Career Opportunities
     - Student Referral Program
     - State Applications
     - Fingerprinting
     - Blog

3. Downloads & Links

4. Sales Associate Pre-License
YouTube Math Videos

• A series of videos covering all sales associate real estate math concepts

• Fully prepares you for the math exam questions (class or State exam)

• Students will receive an email with access to the videos on day 2 of the course

• Videos can be found on:
  • www.YouTube.com/GCPSchools
  • www.GoldCoastSchools.com>Student Resources>Downloads & Links>Sales Associate Pre-license
• Gold Coast provides optional review homework designed to help you succeed in this course and pass your state exam
• We STRONGLY recommend that you complete each homework assignment based on the chapters discussed in class each day
• If you haven’t already, you will be receiving an email containing your username and a unique password.
• If you do not receive this email, please check your “junk” or “spam” first, then contact onlinesupport@goldcoastschools.com
# Online Packages

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<th>Standard Student</th>
<th>Elite Student</th>
<th>Elite Plus Student</th>
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* The above packages are available for the following courses:
- Standard Student
- Elite Student
- Elite Plus Student

* No Substitutions, exchanges or refunds

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Copyright Gold Coast Schools
Accessing Your Online Homework

- Log on to www.goldcoastschools.com
- Click the “Login” link at the top
• Enter your email address and password provided to you via email

*If you did not receive an email with the subject, “Access to your course homework”, send an email to onlinesupport@goldcoastschools.com
Changing Passwords & Accessing HW (Homework)

- We recommend changing your password from the one in the email, to something easy to remember
- Simply click on the “Online Chapter Reviews” to access your homework assignments.
Related Classes at Gold Coast

- The Next Step – (Free)
  - Where to work, how to get started, marketing, etc.
- Commercial Real Estate Training
  - Commercial certifications – not a license
  - Intro to Comm, R.E Investment, Building Wealth, etc.
- Real Estate Math Made Easy
  - For beginners to intermediates (Tamarac only)
    - Learn formulas and how to solve problems
- Go to www.GoldCoastSchools.com and view “Industry Training” for all other training courses.
CONNECT NOW!

@GOLDCOASTSCHOOL
#GOLDCOASTSCHOOLS
#THEPROOFISINTHEPASSING
Livestream Courses

- Instructors will answer students’ questions via chat
- Real estate questions are encouraged and welcomed
- All chat conversations are recorded
- Not a platform for student social interaction
- Inappropriate conversations (recruiting) are not welcomed
- Gold Coast reserves the right to discontinue students’ access to the course if inappropriate language is used