Since 1970, more students have chosen Gold Coast to obtain and renew their licenses than any other school in Florida.
Dear Student,

Are you ready to start your new career? You’ve made the right choice! For over 48 years, Gold Coast has been helping students like you start their careers. At Gold Coast, we don’t just offer courses. We help people start new careers and launch them on the path to achieving their goals and dreams.

Gold Coast is Florida’s education leader in real estate, insurance, construction, appraisal, mortgage loan originator, and CAM. Many of our successful graduates can be found in the top companies in Florida, enjoying the freedom and flexibility of the careers in which we specialize.

Gold Coast is here for you when you start your career, and to help you maintain your valuable licenses. We offer many continuing education courses and specialty seminars designed to help you distinguish yourself and be the best that you can be.

Your success is the reason we are in business. While some schools talk about quality, we prove it one student at a time. At Gold Coast, you will find state-of-the-art facilities, top instructors, high-quality materials, and a friendly staff of full-time Career Counselors who are dedicated to assisting you. Simple things like comfortable classrooms, modern audio/visual equipment, and free Wi-Fi are all standard at Gold Coast.

In today’s economy and uncertain job market, many students find a professional license to be a very viable opportunity. Those who have more options and flexibility have the potential to earn more. If you have any questions after looking through this brochure, please call our friendly and knowledgeable Career Counselors during regular business hours, or visit our Web site at www.GoldCoastSchools.com to register.

We are here to help you….just ask!

Sincerely,

John L. Greer, Ed.D., M.S. Ed.
Gold Coast Owner

Jim Greer, D.B.A., J.D.
Gold Coast Owner
Gold Coast classroom courses are often preferred because it is a great feeling being surrounded by others who are simultaneously working to better their careers.

What to expect in class:

- Our friendly admissions staff will greet you and answer any questions that you may have.
- Our classrooms are designed to be comfortable and to mirror the classroom layout used by many colleges and universities.
- Your instructor will present the material, making it easy to understand and retain the information.
- Networking opportunities to help jump-start your career.

Since 1970, Gold Coast has become Florida’s leading provider of classroom-based professional education courses designed to help students obtain, renew, and enhance their careers.

We provide classroom-quality online courses that are formatted for your computer and other electronic devices, such as your iPad. This enables you to study anytime and anywhere, as long as you have an Internet connection.

Benefits of our online courses:

- Our online courses are designed to fit your schedule! By taking one of our online courses, you’ll get the education you need, at the pace you need.
- Your tuition is valid for one year. This gives you plenty of time to take and complete your online course.
- Our online courses are supported by our technical staff and instructors who are available to assist you from start to finish.
- Our full-service real estate and insurance pre-license online courses include the option to participate in one of our classroom cram review courses. These courses focus on the key topics you’ll need to pass your state exam.

Most of our Gold Coast online courses present the material to you in a series of units that are designed to guide you through the information in a logical sequence while building your knowledge along the way.
You receive education from the best instructors in the real estate industry.
• Gold Coast instructors are experts in real estate and classroom instruction. You’ll benefit from this if you have been away from the classroom for a while.
• Instructors teach and present the material in a way that makes it easy to understand and remember.

Your tuition for the classroom instruction is valid for 2 years; your tuition for an online course is valid for 1 year.
• Gold Coast does not believe in charging retake fees.
• This policy is designed to show that we stand behind your success from start to finish.

Your tuition includes the weekend cram course.
• This is a 2½ day review of the key concepts needed to pass the state exam on your first attempt.
• Most students complete their course, attend a cram, and then pass the state exam. However, you are welcome to attend multiple cram classes at no additional charge when space is available.

We help you find employment upon completion.
• We put you in touch with the top real estate companies which strive to hire Gold Coast graduates.
• Visit the Career Opportunities section of the Gold Coast website at www.GoldCoastSchools.com.
• Attend a free Gold Coast Career Fair where you can meet with professionals from many different companies. This gives you the opportunity to compare them and decide which one is perfect for you.

The best schedule and number of available classes.
• Classes are offered in morning, evening, one-week, and online formats.
• With more start dates than any other Florida school, you never have to wait to retake portions of the class if you need to make up hours due to illness or emergency.

Wayne Hasse
Real Estate Program Director

Above all else, Gold Coast is committed to your success. Our real estate program has been developed to guide you through the licensing process in a simple, easy to follow format that makes the learning process fun.

Since 1970, Gold Coast has been helping students just like you to obtain and renew their licenses through both classroom and online education. The experience and success our graduates have achieved serves as the primary reason Gold Coast is so highly recommended. By pairing education with employment opportunities, Gold Coast prepares you to achieve success beyond the classroom.

Real Estate License Requirements

1. Successfully complete the pre-licensing course.
   • The course is offered in classroom and online formats. Para información sobre nuestro cursos en español visite la pagina 8.

2. Submit a state application along with electronic fingerprints.
   • All applicants must be at least 18 years of age, have a high school diploma or equivalency, and a valid Social Security number. Please visit our Web site for more licensing information.

3. Pass the state exam.
   • Gold Coast’s program is designed to enable you to pass your state exam with ease and obtain your real estate license.
   • Gold Coast staff and instructors are here to guide you and make this process easy for you.

The reasons to choose Gold Coast Schools

1. You receive education from the best instructors in the real estate industry.
   • Gold Coast instructors are experts in real estate and classroom instruction. You’ll benefit from this if you have been away from the classroom for a while.
   • Instructors teach and present the material in a way that makes it easy to understand and remember.

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4. We help you find employment upon completion.
   • We put you in touch with the top real estate companies which strive to hire Gold Coast graduates.
   • Visit the Career Opportunities section of the Gold Coast website at www.GoldCoastSchools.com.
   • Attend a free Gold Coast Career Fair where you can meet with professionals from many different companies. This gives you the opportunity to compare them and decide which one is perfect for you.

5. The best schedule and number of available classes.
   • Classes are offered in morning, evening, one-week, and online formats.
   • With more start dates than any other Florida school, you never have to wait to retake portions of the class if you need to make up hours due to illness or emergency.
63-Hour Real Estate Sales Associate Pre-License Course

FREC I • $489 Full-Service (Includes cram course)

Start your real estate career! This course prepares you to become a real estate sales associate, often referred to as a real estate agent. Whether you’re taking this course as a source of information for personal use or because you plan on being an active agent who earns commission, you’ll benefit from the relaxed and easy to follow format that focuses on developing your knowledge so that you can pass the state exam.

Your tuition contains everything you need to succeed including our cram review course, our exclusive 1001-question and answer practice reviews, and our online chapter homework questions. Additionally, you will have access to all of the online course chapters to further review the material on your time, using your computer or tablet. With these tools, you have everything you need to pass the first time!

Save 10%! Ask about our Study Buddy Discount Program.

Available Online! Visit www.GoldCoastSchools.com

72-Hour Real Estate Broker Pre-License Course

FREC II • $599 Full-Service (Includes cram course)

After acquiring at least 2 years of experience as an active sales associate, are you ready to become a broker? This course will fully prepare you to take your real estate career to the next level. Our broker course will help you increase your knowledge, credibility, and income opportunities in real estate.

Our cram review course and exclusive 1001-question and answer practice reviews are included in your tuition. If your goal is to become a broker, we will help you to do so faster than you ever thought possible.

Save 10%! Ask about our Study Buddy Discount Program.

Available Online! Visit www.GoldCoastSchools.com

Cram Course – Real Estate

Included with Classroom and Full-Service Online Sales Associate and Broker Pre-License Courses. ($199 for non-Gold Coast Students)

This 2½ day review is designed to condense the material and focus on the key concepts needed to pass the state exam. Friday afternoon is dedicated to reviewing real estate math. On Saturday and Sunday, we cover principles and practices, and law with an emphasis on answering state-exam-type questions.

Pass the state exam on your first attempt!
**Sales Associate 1st Renewal**

**45-Hour Real Estate Sales Associate Post-License Course • $219**

Remember the importance of completing your required post-license education on time. As a sales associate, you MUST complete this course before your first renewal deadline or your license will become null and void. Beyond just a license renewal course, this class will teach you valuable insights and practical knowledge that will help you with your real estate career. If you have questions about this requirement and when you are due to renew your license, contact our helpful Career Counselors at 1-800-732-9140.

Previous Gold Coast real estate sales associate students receive $25 off course tuition!

**Real Estate Broker 1st Renewal**

**60-Hour Real Estate Broker Post-License Course • $419**

As a licensed broker, you MUST complete this course before your first renewal deadline or your license will be null and void. We encourage you to complete this course as soon as possible. The renewal deadline might sneak up on you and then you would have to rush to get it done at the last minute. This course includes 30 hours of real estate office management and 30 hours of advanced topics in Florida real estate. If you have questions about this requirement including when you are due to renew your license, contact our helpful Career Counselors at 1-800-732-9140.

Previous Gold Coast real estate broker students receive $25 off classroom course tuition!

**Real Estate Continuing Education**

**14-Hour Real Estate Continuing Education**

Offered in 3 Easy Formats:

1. **Home Study Program • $19.95**
   (Includes 3-Hour Core Law and 3-Hour Business Ethics)
   This complete program includes all materials and a open book exam.
   Upon completion, for instant results simply submit your answers online at www.GoldCoastSchools.com.
   You can also drop off or mail your completed answer sheet to any of our 5 convenient locations.
   The 3-hr Core Law and 3-hr Business Ethics are also sold separately for $15 each.

2. **14-Hour Online Renewal Course • $19.95**
   (Includes 3-Hour Core Law and 3-Hour Business Ethics)
   This complete interactive program allows you to complete the course entirely online at your own pace!
   The 3-hr Core Law and 3-hr Business Ethics are also sold separately for $15 each.

Available Online! Visit www.GoldCoastSchools.com

**Class Program • $99**

(Includes 3-Hour Core Law and 3-Hour Business Ethics)

No exam required. You will enjoy a lively review of the new state and federal laws affecting real estate. At Gold Coast, our classes are conducted in a fun-type atmosphere with knowledgeable instructors.

Many licensees find this to be a great networking opportunity. Seating is limited and classes fill rapidly; be sure to reserve your seat early!

**2 Days | Sat & Sun 9:00am-4:30pm**

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* Class starts on Tuesday.

**2 Days | Tue & Thurs 9:00am-4:30pm**

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Available Online! Visit www.GoldCoastSchools.com
**Commercial Seminars**

**CS-1: Introduction to Commercial Real Estate**

1-day, part 1 of 4 commercial training program, in-depth discussion of essential topics including commercial industry opportunities, transactions, property types, measurement, leases, P&L statements, financing, cap rates, ratios, markets.

1 Day | Fri 9:00am-5:00pm
---|---
DORAL | BROWARD | BOCA RATON
Jan 19 | May 25 | Sept 21

**CS-2: Financial & Investment Analysis for Commercial Real Estate**

2-days, part 2 of 4-part commercial training program. Answers the question, “What is it worth?” In-depth discussion of preparing financial statements, Direct Cap, “IRV” formula, values, projections, risk, discounting, compounding, DCFA Cap, financing and comparing investments.

2 Days | Fri & Sat 9:00am-5:00pm
---|---
DORAL | BROWARD | BOCA RATON
Feb 23 | Jun 22 | Oct 5

**CS-3: Insider’s Guide to Acquiring Commercial Real Estate**

2-days, part 3 of 4-part commercial training program, uses a proven 8 Step Buying Process, buy real estate like a seasoned “pro”. Planning guide, in-depth discussion of objectives, LOI’s, loan commitments, due diligence.

2 Days | Fri & Sat 9:00am-5:00pm
---|---
DORAL | BROWARD | BOCA RATON
Mar 30 | Jul 20 | Nov 9

**CS-4: Insider’s Guide to Building Wealth with Commercial Real Estate**

2-days, part 4 of 4-part commercial training program, markets-wealth building work together. Case studies, strategies, 8 Question Survey-market cycles. “Time Clock”-“Waveform”-“Crystal Ball”, predict future conditions.

2 Days | Fri & Sat 9:00am-5:00pm
---|---
DORAL | BROWARD | BOCA RATON
Apr 13 | Aug 17 | Dec 7

**Next Step**

**Free for anyone who is thinking about a career in real estate**

Now that you have your real estate license, what are you going to do with it? Learn the next steps from experienced real estate brokers.

Topics covered in class include:
- How to decide where to work
- Interview tips and questions to ask
- Business budgeting
- How to become a real estate entrepreneur
- How to establish realistic goals & plans
- Marketing

**Property Management**

**Property Management • $139**

As the number of Floridians renting properties continues to increase at record rates, so does the demand for property managers. Whether you are interested in purchasing your first investment property or are looking to become a professional property manager, the basics are the same. This property management course will help you understand the responsibilities, functions, and skills involved in property management so that you can generate additional income performing these services.

1 Day | 9:00am-5:00pm
---|---
DORAL | NORTH DADE | BROWARD | BOCA RATON | LANTANA
Jan 15 | Feb 5 | Feb 26 | Mar 12 | Jan 22
Mar 29 | May 22 | Apr 23 | Jun 4 | Apr 9
Jun 25 | Aug 23 | Jul 27 | Sept 4 | July 5
Sept 24 | Nov 19 | Oct 29 | Dec 4 | Oct 11

**Administración de Propiedades**

**Administración de Propiedades • $139**

Así como se incrementa el número de inversionistas rentando propiedades en Florida así también se incrementa la demanda por administradores de propiedad. Ya sea que usted esté interesado en comprar su primera propiedad de inversión o desea convertirse en un administrador de propiedades profesional, este curso de administración de propiedades le ayudará a entender las responsabilidades, funciones y habilidades involucradas en la administración de propiedades de tal manera que pueda generar ingresos adicionales realizando estos servicios.

1 Dia | 9:00am-5:00pm
---|---
DORAL | NORTH DADE | BROWARD
Sept 27 | Oct 18 | Jul 26
Dic 4 | Nov 8

**Curso de Entrenamiento en Línea para Nuevos Licenciados en Bienes Raíces**

**Curso de Entrenamiento en Línea para Nuevos Licenciados en Bienes Raíces • $995**

Ahora que tiene su licencia de bienes raíces de Florida es el momento de aprender a ganar dinero con ella. Este curso está diseñado para ayudarlo a adquirir todo el conocimiento para desempeñarse exitosamente como agente en bienes raíces.

Este programa de entrenamiento 100% en línea ha sido desarrollado por José A. Velásquez con el fin de que pueda capacitarse a la hora más conveniente para usted. En ocho semanas estará listo para enfrentar con éxito su nueva carrera.

**¿Qué temas comprende el programa de entrenamiento para nuevos licenciados?**
- Plan de Negocios
- Mercadeo por Internet
- Cómo trabajar con Vendedores, Compradores, e Inquilinos
- Como trabajar con propiedades de Inversión
- Contratos
- Y mucho más

**Save 10%! Register for all 4 seminars for only $599.**

Call Us Today! 1-800-732-9140
Cómo Obtener su Licencia en Bienes Raíces

1. **Completar exitosamente el curso pre-licencia.**
   - Ofrecemos cursos de manera presencial en diferentes horarios y también en formato 100% en línea.

2. **Enviar una aplicación al estado junto con sus huellas digitales.**
   - Los solicitantes a la licencia deben tener al menos 18 años de edad, haber culminado con todos los años de educación (secundaria o bachillerato) así como tener un número válido de Seguro Social. Visite www.myfloridalicense.com para más información.

3. **Aprobar el examen del estado.**
   - Todo nuestro programa está diseñado para que apruebe el examen del estado con facilidad.

Por qué las personas eligen Gold Coast School

1. **Usted recibirá clases de los mejores instructores de la industria.**
   - Los instructores de Gold Coast son expertos en bienes raíces y comprenden que muchos de nuestros alumnos no han tomado clases en muchos años.
   - Nuestros instructores le enseñarán el curso de una manera sencilla que le hará muy fácil entender y recordar la materia.

2. **Su matrícula es válida por dos años para los cursos presenciales y un año para los cursos en línea.**
   - Gold Coast no cobra por retomar las clases o exámenes.
   - Esta política tiene como propósito demostrar una vez más nuestro compromiso con el éxito de nuestros alumnos de principio a fin.

3. **Con su matrícula está incluida una clase de repaso gratuita para el examen del estado.**
   - Estos repasos se dictan los fines de semana y están diseñados para aprobar el examen del estado en el primer intento.
   - Usted puede repetir el curso de repaso las veces que guste sin tener que pagar nada adicional.

4. **Le ayudamos a conseguir empleo cuando tenga su licencia.**
   - Las mejores compañías de bienes raíces se disputan a nuestros estudiantes.
   - Asista a nuestras ferias de empleo y conozca diferentes compañías para que pueda elegir mejor en donde va a colocar su licencia.

5. **La mayor cantidad de fechas y horarios de clases.**
   - Nuestros cursos tienen horarios de una semana, cuatro semanas, por las mañanas y por las noches en nuestras cinco escuelas también tenemos el curso 100% en línea.

José A. Velásquez
**Director del Programa de Bienes Raíces en Español**

En Gold Coast tenemos como prioridad el éxito de nuestros alumnos.

Hemos desarrollado nuestro programa con el objetivo de llevarlo de una manera simple y agradable en el proceso de obtener su licencia.

Desde 1970 hemos ayudado a personas como usted a obtener y renovar sus licencias con nuestro curso en línea y presenciales. El éxito que han alcanzado nuestros alumnos es la principal razón por la cual ellos nos recomiendan tanto. Cuando complete satisfactoriamente sus clases con nosotros se dará cuenta por qué nuestros graduados dicen que en Gold Coast “La prueba está en aprobar”.

Conozca acerca de nuestro programa de entrenamiento para nuevos licenciados en Bienes Raíces en la página 7
Curso de Bienes Raíces de 63 horas para vendedores asociados

Curso de Pre-Licencia

FREC I • $489 (incluye el cram)

Empiece su carrera en bienes raíces. Este curso lo preparará para ser un vendedor asociado en bienes raíces. Ya sea que usted esté tomando este curso como fuente de información para uso personal o debido a que quiere involucrarse activamente en el negocio y ganar comisiones, este curso es dictado en un formato entretenido, fácil de entender y siempre enfocado en desarrollar sus conocimientos.

Su matrícula incluye todo lo que necesita para lograr el éxito incluyendo nuestro curso de repaso (cram). Nuestro libro exclusivo con 1001 preguntas y respuestas, nuestros videos de repaso por Internet y las tareas opcionales para la casa le aseguran que culminarán satisfactoriamente sus clases. Además, tendrá acceso a todos los capítulos de los cursos en línea para revisar en su tiempo, usando su computadora o tableta.

Ahorre un 10%. Pregunte sobre nuestro programa de descuento para compañeros de estudio!

Está disponible en línea! Visite www.GoldCoastSchools.com

Repaso para el examen del estado (cram)

Incluido para nuestros alumnos de clases presenciales y en línea de servicio completo. ($199 para los alumnos de otras escuelas)

En este curso se repasarán todos los conceptos importantes del curso, todos los temas de matemáticas así como nuestras famosas “pepititas de oro” que lo ayudarán a aprobar el examen del estado en el primer intento.

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Curso de 45-Horas de Educación Continua de Bienes Raíces • $99

¡Por primera vez en español!

Este curso presencial no tiene examen final. Venga y disfrute un repaso de las nuevas leyes estatales y federales relacionadas con los bienes raíces.

En Gold Coast Schools tenemos instructores experimentados que harán sus clases instructivas y a la vez entretenidas. Muchos de nuestros alumnos tienen la oportunidad de hacer excelentes relaciones públicas con otros colegas de la industria.

Matricúlese con tiempo ya que nuestras clases se llenan rápidamente; ¡Reserve su matrícula hoy mismo!

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Curso de 14-Horas de Educación Continua de Bienes Raíces • $99

Nueva course

¡Por primera vez en español!

Este curso presencial no tiene examen final. Venga y disfrute un repaso de las nuevas leyes estatales y federales relacionadas con los bienes raíces.

En Gold Coast Schools tenemos instructores experimentados que harán sus clases instructivas y a la vez entretenidas. Muchos de nuestros alumnos tienen la oportunidad de hacer excelentes relaciones públicas con otros colegas de la industria.

Matricúlese con tiempo ya que nuestras clases se llenan rápidamente; ¡Reserve su matrícula hoy mismo!

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Insurance License Requirements

1. Successfully complete the pre-licensing course for the license that you are looking to achieve.
   - See pages 11-12 for licensing courses.

2. Submit an online application along with electronic fingerprints.
   - Visit www.myfloridacfo.com/division/agents to apply and view a complete list of license qualifications.

3. Pass your state licensing exam.

   Gold Coast staff and instructors are here to help you each step of the way and can be reached at 1-800-732-9140.

The reasons to choose Gold Coast Schools

1. You receive education from the best instructors in the insurance industry.
   - Gold Coast instructors are experts in insurance and classroom instruction. You will benefit from this if you have been away from the classroom for a while.
   - We teach and present the material in a way that makes it easy for you to understand and remember.

2. Your tuition is valid for 1 year.
   - Gold Coast does not believe in charging retake fees.
   - This policy is designed to show that we stand behind your success from start to finish.

3. Your tuition includes the required state study manual.
   - All basic and full service pre-licensing courses include the most current version of the state study manual at time of registration.

4. Your tuition includes the exam cram course (if applicable).
   - This is a review of the key concepts needed to pass your state exam on the first attempt.
   - Most students complete their course, attend a cram, and then pass the state exam. However, you are welcome to attend multiple cram classes at no additional charge when space is available for up to 1 year.

5. We help you find employment upon completion.
   - We put you in contact with top insurance companies which strive to hire Gold Coast graduates.
   - Visit the Career Opportunities section of the Gold Coast Website at www.GoldCoastSchools.com.
   - Attend a free Career Fair where you can meet with professionals from many different companies. This gives you the opportunity to compare them and decide which one is perfect for you.

6. We offer the best schedule and number of available classes.
   - Courses are offered in a variety of formats in order to accommodate your busy schedule.
   - With the most start dates, at Gold Coast, you never have to wait to retake a portion of the class if you need to make up hours due to illness, or for any other reason.

Kevin Milner
Insurance Program Director

Insurance is the foundation of financial security for your business and family. It offers protection and economic independence against uncertainties of everyday life. By choosing a career in the insurance industry, you will be able to offer your clients a variety of products to help them plan for their future.

In order to offer insurance to the public, you, as an agent, must have the appropriate licensing authority. Whether you are interested in life, health, auto, home, or commercial insurance, or looking for a career as a general, personal, or surplus lines agent, Gold Coast has a selection of courses to help you achieve that license.

Already licensed? Gold Coast offers a series of CE courses that meet Florida DFS standards. We can assist you in maintaining your CE compliance responsibilities.

*Classes are offered in conjunction with the Professional Agents, Brokers, and Companies Association (PABC) (FLDFS #753).
Life & Health Insurance Course

60-Hour Life, Health, and Variable Contracts, 2-15 Agents Qualification Blended Course

Basic $229 | Full-Service $299 (Includes cram course)

This course will provide you with the necessary knowledge to pass the Florida Department of Financial Services Pre-Licensing Exam for the Life, Health and Variable Contracts (2-15 Agent).

The blended course format includes intense, knowledge filled classroom sessions and a mandatory online self-study module. The online portion will include a video-based learning segment on Florida Laws and Rules, a series of practice exams and an end-of-course timed online cumulative exam.

This course is available in 2 formats. The basic format includes the required state study manual, our informative outline manual, and unlimited attendance in the course for up to 1 year. The full-service format includes everything from our basic course, with the additional of our famous 1-day exam cram.

FLDFS Course Approval: 2-15: #96062

Save 10%! Ask about our Study Buddy Discount Program.

2-15 Agent: Life, Health, and Variable Contracts
2-14 Agent: Life & Variable Contracts Only
2-40 Agent: Health Insurance Only

Gold Coast offers online pre-licensing insurance training. Please contact our helpful Career Counselors for more information.

FLDFS Course Approvals: 2-15 Online #93449 | 2-14 Online #96393 | 2-40 Online #96397

Life & Health Exam Cram Course

Included with our Life & Health, Full-service course ($129 for non-Gold Coast Students)

The Exam Cram, included in our full-service program, is a review course designed to help you pass the state exam the first time! It’s also available to students from other schools. Tuition is valid for up to 1 year and includes Gold Coast’s exclusive Q&A study manual.

Curso de Seguro de Vida y Salud

Curso Mixto de 60-Horas Licencia de Agente de Salud, Vida, y Contratos Variables 2-15 • $229

Este curso le aportará los conocimientos necesarios para pasar el examen de pre-licencia de Salud, Vida y Anualidades en la Florida (2-15 Agent). El curso de 7 días incluye temas de seguros de vida, anualidades, herramientas de planeación financiera, seguros de salud, incapacidades, productos de servicios sociales y mucho más. Su matrícula es válida por un año e incluye el manual del estado en Español.

FLDFS Course Approval: 2-15: #100219

1 Semana Lun-Dom | 9:00am-6:00pm

1 Day | 8:30am-6:00pm

Available Online! Visit www.GoldCoastSchools.com

Nuevo Curso en Español!
**Property & Casualty**

### General Lines Course

**200-Hour General Lines Agent 2-20 Blended Course • $1,099**

This license is used for the purpose of transacting business related to home, auto, business, workers compensation, bonds, and more. This is one of the most valuable insurance licenses to have.

<table>
<thead>
<tr>
<th>Days (3 Weeks)</th>
<th>Mon-Fri 9:00am-6:00pm</th>
</tr>
</thead>
<tbody>
<tr>
<td>DORAL</td>
<td>BROWARD</td>
</tr>
<tr>
<td>Jan 8</td>
<td>Jan 15</td>
</tr>
<tr>
<td>Mar 5</td>
<td>Mar 12</td>
</tr>
<tr>
<td>May 7</td>
<td>May 29</td>
</tr>
</tbody>
</table>

Weekends (approx. 9-11 weeks)

Sat & Sun 9:00am-5:00pm

<table>
<thead>
<tr>
<th>Days (1 Week)</th>
<th>Mon-Thurs 9:00am-6:00pm</th>
</tr>
</thead>
<tbody>
<tr>
<td>DORAL</td>
<td>BROWARD</td>
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<tr>
<td>Jan 8</td>
<td>Jan 15</td>
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<tr>
<td>Mar 5</td>
<td>Mar 12</td>
</tr>
<tr>
<td>May 7</td>
<td>May 29</td>
</tr>
</tbody>
</table>

* Excludes Thanksgiving Week.

### 2-20 Conversion Course

**40-Hour 2-20 Conversion Blended Course • $399**

This 40-hour conversion course allows 4-40 customer representative, 20-44 personal lines agent, or 0-55 service representative the ability to qualify for a 2-20 license without completing the full 200 hours of pre-licensing education. Students must meet specific state eligibility requirements, pass this 40-hour conversion course, and pass the state exam to obtain their 2-20 license. Tuition includes the required state study manual, our exclusive Q&A study manual, and our famous exam cram.

<table>
<thead>
<tr>
<th>Days (1 Week)</th>
<th>Mon-Fri 9:00am-6:00pm</th>
</tr>
</thead>
<tbody>
<tr>
<td>DORAL</td>
<td>BROWARD</td>
</tr>
<tr>
<td>Jan 29</td>
<td>Jul 30</td>
</tr>
<tr>
<td>Mar 26</td>
<td>Oct 1</td>
</tr>
<tr>
<td>May 29*</td>
<td>Nov 26</td>
</tr>
</tbody>
</table>

* Excludes Thanksgiving Week.

### Personal Lines Course

**60-Hour Personal Lines Agent 20-44 Blended Course • $399**

This license is used for the purpose of transacting business related to personal auto, homeowners, and dwelling insurance (non-commercial).

Contact us for weekend and evening options.

<table>
<thead>
<tr>
<th>Days (1 Week)</th>
<th>Mon-Fri 9:00am-6:00pm</th>
</tr>
</thead>
<tbody>
<tr>
<td>DORAL</td>
<td>BROWARD</td>
</tr>
<tr>
<td>Jan 8</td>
<td>Jul 9</td>
</tr>
<tr>
<td>Mar 5</td>
<td>Sept 10</td>
</tr>
<tr>
<td>May 7</td>
<td>Oct 29</td>
</tr>
</tbody>
</table>

### Surplus Lines Course

**60-Hour Surplus Lines Agents 1-20 Blended Course • $799**

Gold Coast offers this course in a 4-day format enabling you to complete the surplus lines license requirement quickly. P&C agents typically add this license to their credentials so that they can place coverages for their customers who may need a policy that is not offered by authorized insurers in their state. Widen your marketing and income in the non-admitted field of insurance.

<table>
<thead>
<tr>
<th>Days (1 Week)</th>
<th>Mon-Thurs 9:00am-6:00pm</th>
</tr>
</thead>
<tbody>
<tr>
<td>BROWARD</td>
<td></td>
</tr>
<tr>
<td>Feb 12</td>
<td>Apr 9</td>
</tr>
<tr>
<td>Apr 11</td>
<td>Jun 11</td>
</tr>
<tr>
<td>Aug 13</td>
<td>Oct 15</td>
</tr>
<tr>
<td>Oct 29</td>
<td>Dec 10</td>
</tr>
</tbody>
</table>

### Property & Casualty Exam Cram

**Included with our General Lines 2-20 Agents, Personal Lines 20-44, and 2-20 Conversion Courses ($249 for non-Gold Coast Students)**

This 3-day review is designed to condense the material and hone in on the key concepts needed to pass the state exam. Your tuition allows attendance for up to 1 year at no additional charge. Tuition includes our exclusive Q&A study manual but does NOT include the state study manual, which is sold separately.

3 Days | Fri-Sun 9:00am-5:00pm

<table>
<thead>
<tr>
<th>Days (1 Week)</th>
<th>Mon-Fri 9:00am-6:00pm</th>
</tr>
</thead>
<tbody>
<tr>
<td>DORAL</td>
<td>BROWARD</td>
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<tr>
<td>Feb 16</td>
<td>Oct 19</td>
</tr>
<tr>
<td>Feb 3</td>
<td>May 5</td>
</tr>
<tr>
<td>Mar 3</td>
<td>Jun 9</td>
</tr>
</tbody>
</table>

### Property & Casualty Blended Courses

Students are enrolled in a traditional classroom environment with unit reviews and examinations completed online.

Our unique ongoing modular scheduling allows students to mix and match by attending classes in more than one format. By combining classes, students may be able to complete the required curriculum even faster than the times indicated!

Tuition includes the required state study manual, our exclusive course outline, and our famous exam cram. Students may attend classes and the exam cram for up to 1 year at no additional cost.

FLDFS Course Approvals:
- General Lines Agent 2-20 #100754
- Personal Lines Agent 20-44 #100795
- 2-20 Agent Conversion #100772
- Surplus Lines Agent 1-20 #100949

Save 10%! Ask about our Study Buddy Discount Program.

---

Expand your career with an insurance designation or certificate. Learn the fundamentals necessary to pass these national exams.

More information on these courses can be found on page 27.
Gold Coast is South Florida's school of choice for insurance agent, adjuster, and customer representative continuing education (CE).

All agents and adjusters must complete 24 hours of approved CE by the end of their birth month, every 2 years. Individuals who have been licensed in Florida for 6 years or more, qualify for a reduction from 24 hours to 20 hours. Customer representatives are required to complete a total of 10 hours of approved CE by the end of their birth month, every 2 years.

Agents, adjusters, and customer representatives are required to complete a 5-hour Ethics & Law Update course as approved by DFS and specific to the license they hold.

A licensee who holds multiple insurance licenses must complete an update course that is specific to at least one of the licenses held. Except as otherwise specified by DFS, remaining required CE hours are elective and may consist of any course approved by the DFS under F.S. 626.2815.

It is the licensee's responsibility to enroll in the correct subjects and hours to comply with the Florida requirements. DFS rules prohibit receiving CE credit for the exact same course taken a second time within 24 months of the first attendance. To confirm your individual CE requirements, please visit myflorida.com or contract DFS at (850) 413-3137. These courses have been approved by the DFS for insurance CE credit.

### Step 1. Complete the 5-hour Ethics & Law Update course in your license category.

<table>
<thead>
<tr>
<th>CODE</th>
<th>COURSE NAME</th>
<th>HRS</th>
<th>ID#</th>
<th>TIME</th>
</tr>
</thead>
<tbody>
<tr>
<td>L18b*</td>
<td>Life Agents (2-14): 5-Hr Ethics &amp; Law</td>
<td>5</td>
<td>103151</td>
<td>1pm-6pm</td>
</tr>
<tr>
<td>H18b*</td>
<td>Health Agents (2-40): 5-Hr Ethics &amp; Law</td>
<td>5</td>
<td>103155</td>
<td>1pm-6pm</td>
</tr>
<tr>
<td>PC18b</td>
<td>P&amp;C Agents (2-20): 5-Hr Ethics &amp; Law</td>
<td>5</td>
<td>103156</td>
<td>1pm-6pm</td>
</tr>
<tr>
<td>AL18b</td>
<td>All Lines Adjuster (6-20): 5-Hr Law &amp; Ethics</td>
<td>5</td>
<td>103154</td>
<td>1pm-6pm</td>
</tr>
<tr>
<td>PA18b</td>
<td>Public Adjuster (3-20): 5-Hr Law &amp; Ethics</td>
<td>5</td>
<td>103157</td>
<td>1pm-6pm</td>
</tr>
</tbody>
</table>

* Meets 4-40 licensee requirements. * Meets 2-15 agent requirements.

### Step 2. Complete 15 or 19 hours of elective courses depending on how long you have been licensed.

<table>
<thead>
<tr>
<th>CODE</th>
<th>COURSE NAME</th>
<th>HRS</th>
<th>ID#</th>
<th>TIME</th>
</tr>
</thead>
<tbody>
<tr>
<td>S50</td>
<td>Suitability for Senior &amp; Variable Products</td>
<td>4</td>
<td>97945</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>S60</td>
<td>Life, Variable &amp; Fixed Annuities</td>
<td>4</td>
<td>97948</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>S70</td>
<td>Understanding Medicare</td>
<td>4</td>
<td>97943</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>S80</td>
<td>Estate Planning Fundamentals</td>
<td>4</td>
<td>98005</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>S90</td>
<td>Insuring the Self-Employed</td>
<td>4</td>
<td>99620</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>T10</td>
<td>Toxics of the Road &amp; Personal Watercraft</td>
<td>4</td>
<td>101881</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>T20</td>
<td>Artificial Intelligence &amp; Insurance</td>
<td>3</td>
<td>103148</td>
<td>9am-12pm</td>
</tr>
<tr>
<td>T30</td>
<td>NAIC Annuity Transaction Course</td>
<td>3</td>
<td>103143</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>T40</td>
<td>Violent &amp; Life Settlements</td>
<td>3</td>
<td>103188</td>
<td>9am-12pm</td>
</tr>
<tr>
<td>T50</td>
<td>Insurance Fraud &amp; Its Impact on the Industry</td>
<td>4</td>
<td>103223</td>
<td>9am-12pm</td>
</tr>
<tr>
<td>T60</td>
<td>Directors &amp; Officers, EPLI, and E&amp;O</td>
<td>4</td>
<td>103346</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>T70</td>
<td>Disability Income, Long Term Care Insurance, &amp; Supplemental Coverages</td>
<td>3</td>
<td>103453</td>
<td>9am-12pm</td>
</tr>
<tr>
<td>T80</td>
<td>Social Security 101</td>
<td>4</td>
<td>103526</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>T90</td>
<td>Life &amp; Health Products in a Business Situation</td>
<td>4</td>
<td>103885</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>U10</td>
<td>Cyber Risks: Exposures &amp; Products</td>
<td>4</td>
<td>103880</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>U20</td>
<td>Long Term Care Partnership (Refresher)</td>
<td>4</td>
<td>103980</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>U30</td>
<td>CGL: Coverages, Conditions, &amp; Exclusions</td>
<td>4</td>
<td>103862</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>U40</td>
<td>Insuring the 21st Century</td>
<td>4</td>
<td>104047</td>
<td>9am-1pm</td>
</tr>
<tr>
<td>U50</td>
<td>Personal Lines Insurance</td>
<td>4</td>
<td>103974</td>
<td>2pm-6pm</td>
</tr>
<tr>
<td>Z104</td>
<td>Insurer Anti-Fraud Investigative Training</td>
<td>3</td>
<td>104072</td>
<td>9am-12pm</td>
</tr>
</tbody>
</table>

### Agent and Adjuster Course Tuition

| Individual Courses | 3-Hour, 4-Hour, & 5-Hour Courses | $49
| Course Packages | 8-Hour Package | $79
| | 20-Hour Package | $189
| | 24-Hour Package | $199

### Insurance Continuing Education

#### Continuing Education Schedule July - December

<table>
<thead>
<tr>
<th>DORAL</th>
<th>NORTH DADE</th>
<th>BROWARD</th>
<th>BOCA RATON</th>
<th>LANTANA</th>
</tr>
</thead>
<tbody>
<tr>
<td>July 7:</td>
<td>T70/H18b</td>
<td>July 8:</td>
<td>T90/T30</td>
<td>July 12:</td>
</tr>
<tr>
<td>Sept 6:</td>
<td>PA02/PA05</td>
<td>Sept 9:</td>
<td>T40/L18b</td>
<td>Sept 27:</td>
</tr>
<tr>
<td>Oct 19:</td>
<td>S50/S60</td>
<td>Oct 26:</td>
<td>T20/PC18b</td>
<td>Oct 31:</td>
</tr>
<tr>
<td>Nov 6:</td>
<td>T80/U20</td>
<td>Nov 19:</td>
<td>T40/L18b</td>
<td>Nov 13:</td>
</tr>
<tr>
<td>Dec 3:</td>
<td>U10/U50</td>
<td>Dec 20:</td>
<td>Z104/AL18b</td>
<td>Dec 15:</td>
</tr>
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</table>

### Adjuster Continuing Education

#### Continuing Education Schedule July - December

<table>
<thead>
<tr>
<th>DORAL</th>
<th>NORTH DADE</th>
<th>BROWARD</th>
<th>BOCA RATON</th>
<th>LANTANA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sept 8:</td>
<td>PA02/PA05</td>
<td>July 14:</td>
<td>PA04/PA18b</td>
<td>July 19:</td>
</tr>
<tr>
<td>Oct 22:</td>
<td>Z104/AL18b</td>
<td>Aug 15:</td>
<td>Z104/AL18b</td>
<td>Nov 30:</td>
</tr>
<tr>
<td>Sept 5:</td>
<td>PA02/PA05</td>
<td>Sept 17:</td>
<td>PA04/PA18b</td>
<td>Dec 17:</td>
</tr>
</tbody>
</table>

### Public Adjuster Continuing Education Courses

<table>
<thead>
<tr>
<th>COURSE NAME</th>
<th>HRS</th>
<th>ID#</th>
</tr>
</thead>
<tbody>
<tr>
<td>PA01</td>
<td>Flood Coverage: Preparation to Aftermath</td>
<td>4</td>
</tr>
<tr>
<td>PA02</td>
<td>Dissection of the Homeowners Policy</td>
<td>4</td>
</tr>
<tr>
<td>PA03</td>
<td>HVAC, Testing &amp; Balance, &amp; Mold Remediation</td>
<td>4</td>
</tr>
<tr>
<td>PA04</td>
<td>Reading &amp; Understanding an Insurance Policy</td>
<td>3</td>
</tr>
<tr>
<td>PA05</td>
<td>Commercial Property Endorsements &amp; Gaps</td>
<td>4</td>
</tr>
</tbody>
</table>

All Line Adjusters (6-20) Agents are eligible to complete both Public Adjuster and/or Agent Continuing Education courses. All Line Adjusters must also complete their own '5-Hour Law & Ethics' course in addition to their remaining elective courses.

Public Adjusters (3-20) can only satisfy elective credits by taking CE courses specifically approved for Public Adjusters. Public Adjusters must complete their own '5-Hour Law & Ethics' course in addition to their remaining elective courses.

Gold Coast is South Florida's school of choice for insurance agent, adjuster, and customer representative continuing education (CE).
Who must have a Contractor’s License?

Any person who, for compensation, undertakes to, submits bids to construct repair, alter, remodel, add to, demolish or improve any building or structure including related Real Estate.

Contractor License Requirements

While the license requirements for specific types of licenses vary, these are the general state licensed contractors (certified) license requirements:

1. Must be at least 18 years old and have good moral character.
2. Must have 4 years of proven experience in the respective field.
   (Combination of 1 year experience as a foreman and not less than 3 year credits from accredited college.)

For more information on specific license requirements, please contact our helpful Career Counselors at 1-800-732-9140.

The reasons to choose Gold Coast Schools

1. You receive education from the best instructors in the construction industry.
   • Gold Coast instructors have years of experience in the construction industry and are experts in preparing you for passing the licensing exam.
   • We teach and present the material in a way that makes it easy for you to understand and retain.

2. Your tuition is valid for 1 year.
   • Review courses at multiple locations for 12 months.
   • This policy is designed to show that we stand behind your success from start to finish.

3. Your tuition includes our monthly Contractor Cram Course.
   • This powerful 2-day review “zeros in” on the key exam topics to fully prepare you for passing your exam and getting your license.
   • Saturday is for the Business & Finance portion of the licensing exam.
   • Sunday is for the Technical portion of the exam.

4. Our course schedule is designed to enable you to get your license quickly.
   • You are welcome to attend classes at multiple locations to finish faster.
   • Your tuition includes our New Online Study Program for 12 months.
   • Classes are offered in both English and Spanish.

5. Gold Coast has a complete construction book store.
   • We stock all of the state required books for most of the Florida contractor exams.
   • Visit our bookstore online at www.GoldCoastSchools.com or contact our helpful Career Counselors at 1-800-732-9140 to order.
Become a State Certified Licensed Contractor

Classroom Exam Prep Course • $799
Tuition does NOT include state-required reference books.

Prepare to pass your contractor exam with the guidance of live classroom instruction from our industry experienced instructors who know what it takes to succeed.

This program will prepare you for the following state contractor licenses:
- General, Building, or Residential
- Mechanical, A, or B air conditioning contractor
- Roofing Contractor

Tuition is valid for 1 year and includes:
- Classroom evening instruction with industry experience instructors
- Comprehensive study guides complete with workbooks, exhibits, and online modules focusing on key subject areas
- Live weekend CRAM sessions to hone in on what you need to know before taking the licensing exam

Every Week from 7:00pm-9:30pm

<table>
<thead>
<tr>
<th>DORAL</th>
<th>NORTH DADE</th>
<th>BROWARD</th>
<th>LANTANA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesdays</td>
<td>Wednesdays</td>
<td>Thursdays</td>
<td>Wednesdays</td>
</tr>
</tbody>
</table>

Contractor Weekend Cram Course
Included with our Contractor Exam Prep program
(Non-Gold Coast Students • 1 Day $199 | 2 Days $299)

This 2-day intensive review consolidates the information and “zeros in” on exam topics.

Saturday is for all applicants and covers business, finance, and law, preparing you for part one of the exam. Sunday covers the technical portion of the exam with separate presentations for each covered license category.

9:00am-5:00pm

<table>
<thead>
<tr>
<th>DORAL</th>
<th>BROWARD</th>
<th>LANTANA</th>
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</thead>
<tbody>
<tr>
<td>GC Sat &amp; Sun</td>
<td>GC Sat &amp; Sun</td>
<td>ROOFING Sun</td>
</tr>
<tr>
<td>Jan 13*</td>
<td>Jan 20</td>
<td>Jan 21</td>
</tr>
<tr>
<td>Feb 10</td>
<td>Feb 17</td>
<td>Feb 18</td>
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<td>Mar 24*</td>
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<td>Nov 4</td>
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<td>Dec 8</td>
<td>Dec 1</td>
<td>Dec 2</td>
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</table>

* Cram en español

Exam Review Courses

Programa de Preparación para el Examen de Contratista en Español • $799
La matrícula no incluye libros de referencia requeridos por el estado.

Las clases en español se dictan solamente en nuestra localidad del Doral todos los jueves de 7:00pm a 9:30pm. Además, podrá asistir a nuestros crams (los sábados y domingos una vez al mes) donde recibirá exámenes similares al del estado. El currículum de Gold Coast es un repaso intensivo de todos los temas incluidos en el examen estatal. Aunque el examen del estado se ofrece también en español, la Florida requiere que los libros de referencia y los materiales de Gold Coast estén solo en inglés. Nuestros maestros, expertos en la materia, le ayudarán a entrenarlo para aprobar sus exámenes estatales. Además de asistir al programa de español, el estudiante tendrá la opción de participar en las clases en inglés en Doral (Martes) North Dade y Lantana (Miércoles) Broward (Jueves).

Contractor Crash Course • $150 per session.
Pass your exams on the very first try! All test related topics and reference materials are condensed into a 2-day rigorous exam preparation package. Focus is on navigating the reference materials, negotiating exam type “trick questions” and solving mathematical questions quickly and efficiently using realistic exam type questions. This is NOT your normal evening class or cram weekend and will be instructor led and student focused the entire day.

Get ready for a truly intensive experience to develop the skills and tools you need to pass the exam once and for all!

2 Days | Fri & Sat 9:00am-5:00pm

<table>
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<tr>
<th>BROWARD</th>
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<tr>
<td>Business &amp; Finance</td>
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<tr>
<td>Mar 23</td>
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<td>May 11</td>
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Gold Coast offers unique online Practice Exams that simulate the state exams

The Florida Contractors Practice Exams include hundreds of professionally written questions that will assist you in preparing for your state Contractor's exam.

Our practice exam engine provides you with performance reports and rationales to help you pinpoint topics and areas requiring additional study for your state exam.

For more information, visit us Online at www.GoldCoastSchools.com or call us at 1-800-732-9140.
Wind Mitigation Inspection Techniques & Training 3-Hour CE plus exam • $129

Take advantage of this opportunity to earn extra income by using your existing contractor or home inspection license! This course meets all of the prerequisites that allow Florida licensed home inspectors to legally perform the hurricane wind mitigation inspection. It also helps existing contractors to fine tune their skills to properly document and report the Uniform Mitigation Verification Inspection form.

1 Day | Sat 9:00am-1:00pm

DORAL BROWARD
Mar 3 | Jun 16 | Feb 10 | Oct 20

Mold Related Services 14-Hour CE Package • $199

All licensed mold assessors and mold remediators must complete 14 hours of CE prior to July 31, 2018. Get a jump start on your mold related services CE requirements and don’t take chances with your license. This 14-hour package includes ALL of the mandatory hours including moisture intrusion, mold safety, report writing,and standards of practice.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL BROWARD
Apr 28 | Apr 14 | Jul 21

Financial Responsibility and Stability in Construction Online 14-Hour CE Course • $149

This course is designed to allow construction licensees and applicants to meet the requirements of F.A.C. 61G4-15.006 that enable the applicant to reduce the required licensing bond or letter of credit requirement by 50%.

CILB Provider #0000883 | CILB Course #0609763 (14-Hr Financial Responsibility, 14-Hr General)

Financial Responsibility and Stability in Construction Online 14-Hour CE Course

2 Days | Saturday & Sunday

Principles & Practices (Saturday | 9:00am-3:00pm)

BROWARD LANTANA
Jun 2 | Sept 15

14-Hr General)

DBPR Course approval #0000885 Does not include reference materials.

Available Online! Visit www.GoldCoastSchools.com

Bidding & Estimating • $375

Designed for contractors as either an introduction to construction bidding & estimating or to fine tune those skills. This information packed weekend will introduce you to the basics of preparing different types of estimates that are used to bid on everyday construction projects. This class will involve discussions and examples about real-world construction projects. Includes estimating book worth $99.00, excel documents, and an introduction to online tools.

2 Days | Sat-Sun 9:00am-5:00pm

DORAL BROWARD
Sept 15 | Dec 8

Plan Reading • $249

This 2-day seminar will provide you with the knowledge needed to read and interpret an architectural set of building plans. Topics covered include floor plans, symbols, elevations, shop prints, and schedules of units. Jump start your career by learning how to accurately read blueprints and avoid costly mistakes. A full set of plans and a workbook are included.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL BROWARD
Jun 30 | Feb 3 | Oct 13

Home Inspector Online Pre-license Course • $949

120 hours of comprehensive training focused on the 8 key components of a home structure and the critical aspects of conducting a professional home inspection. This course meets the 120-hour initial educational requirement to obtain the Florida Home Inspector License. Contact our helpful Career Counselors for more information and to register.

DBPR Course approval #0000885 Does not include reference materials.

120 hours of comprehensive training focused on the 8 key components of a home structure and the critical aspects of conducting a professional home inspection. This course meets the 120-hour initial educational requirement to obtain the Florida Home Inspector License. Contact our helpful Career Counselors for more information and to register.

DBPR Course approval #0000885 Does not include reference materials.

7 Hours of Live Classroom CE with Emphasis on F.S.489 & F.A.C.61G4 • $249 1 Day | Sat 9:00am-5:00pm

This course fully meets the CILB disciplinary requirement. Additionally this course meets the “7-hour Business Practices Live CE” course requirement of the CILB probation committee. Contact our helpful Career Counselors for class location and dates.

Florida Licensed Building Inspectors Exam Prep course

Licensed building inspectors are in high demand from both engineering companies and municipal governments throughout Florida. F. S. 468 requires qualified individuals to pass an intensive 2-part examination. Obtaining this license can lead to a rewarding and secure future. Enroll today.

Part 1 – Principles and Practices of Florida Law (Saturday | 9:00am-3:00pm)

This course covers approximately 8 topic areas and must be passed for all the inspector license categories standard, electrical, mechanical, plumbing, CABO, plans examiner or building official.

Part 2 – Technical Standard Building Inspector (Sunday | 9:00am-5:00pm)

or Plans Examiner (Sat | 3:00pm-6:00pm and Sun | 9:00am-5:00pm)

Required for those aspiring to become licensed in this category, this exam tests the applicant’s knowledge of the technical applications of the Florida Building Code with an emphasis on structural elements.

Part 2 includes the ICC Building Code Study Companion workbook.
Call Us Today! 1-800-732-9140

Continuing Education Packages

All state registered, county registered, certified contractors and inspectors are required to complete 14 hours of CE prior to their renewal. All Miami-Dade County licensed contractors must complete 16 hours of CE, of which only 50% can be taken online.

Palm Beach County specialty contractors must now complete 14 hours of CE, beginning with the 2017-2019 renewal cycle.

Broward County specialty licensed contractors must complete 4 hours of CE.

Pool Contractors now require 1 hour of Swimming Pool Electrical Safety. Gold Coast currently offers this course online.

Please visit www.GoldCoastSchools.com for more information.

Gold Coast Schools offers complete CE packages including ALL mandatory hours in both classroom and online formats for your convenience. DBPR Provider #0000983

Broward County Specialty & Engineered Contractor 4-Hour CE • $99

All Broward County specialty contractors must complete 4 hours of approved Continuing Education every 2 years. This board approved package meets all of the new compliance requirements.

<table>
<thead>
<tr>
<th>Course Approval Numbers</th>
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<tbody>
<tr>
<td>CILB and BCAIB • $199</td>
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<tr>
<td>(Miami-Dade is only offered in Doral, North Dade, and Broward)</td>
</tr>
<tr>
<td>This package is for general, building, residential, roofing, A/C, and plumbing contractors, as well as inspectors, plans examiners, and building officials. Note: Miami-Dade contractors stay until 6pm on Day 1.</td>
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<tr>
<td>**2 Days</td>
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<tr>
<td><strong>DORAL</strong></td>
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<tr>
<td>Mar 17</td>
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<td>Apr 28</td>
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<td>* Curso en español</td>
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ECLB • $199 | Miami-Dade • $229

This package includes 14 hours of the required CE for electrical contractors. An additional 1-hour laws & rules course is now required and can be completed online. Note: Miami-Dade contractors stay until 6pm on Day 1.

| **2 Days | Sat & Sun 9:00am-4:00pm** |
| **DORAL** | **NORTH DADE** | **BROWARD** | **BOCA RATON** |
| Jun 30 | Jul 21 | Apr 21 | May 19 |

Home Inspectors • $199

This package includes 14 hours of the required CE for licensed home inspectors.

| **2 Days | Sat & Sun 9:00am-4:00pm** |
| **DORAL** | **NORTH DADE** | **BROWARD** | **BOCA RATON** |
| Jun 30 | Jul 21 | Apr 21 | May 19 |

**Available Online! Visit www.GoldCoastSchools.com**

Home Inspection Course Approvals

- **5-hour Home Inspection Basics**
  - Home Inspector: 0000590 (General)
- **2-hour Hurricane Wind Mitigation Techniques**
  - Home Inspector: 0000331 (Hurricane Mitigation)
- **4-hour FBC: Overview & Updates: 5th Ed.**
  - Home Inspector: 0000470 (General)
    - ECLB: 0007989 (Technical)
- **3-hour Green Buildings & the Construction Professional**
  - Home Inspector: 0000469 (General)
    - ECLB: 0007989 (Technical)
The reasons to choose Gold Coast Schools

1. You receive education from the best instructors in the CAM industry.
   - Gold Coast instructors are experts in community association management and classroom instruction. You’ll benefit from this if you have been away from the classroom for a while.
   - We teach and present the material in a way that makes it easy for you to understand and remember.
   - Our Program Director, Patricia Rogers, is available to answer your questions via email at progers@GoldCoastSchools.com

2. Your tuition is valid for 1 year.
   - Gold Coast does not believe in charging retake fees.
   - This policy is designed to show that we stand behind your success from start to finish.

3. Your tuition includes the cram course.
   - The cram course focuses on key concepts through class exercises, multiple choice, T-F and mix-match exams, designed to help you pass the state exam on your first attempt.
   - Take advantage of the opportunity to ask questions and complete an exam practice session.

Who must have a CAM License?

Anyone who is paid to perform management services for a residential community association, or associations, with more than 10 units or an annual budget of more than $100,000 must have a community association manager license.

How to get your CAM license

1. Successfully complete the 18-Hour pre-licensing course.
   - The course is offered in classroom and online formats.

2. Submit a state application along with electronic fingerprints.
   - All applicants must be at least 18 years of age.
   - For more licensing information, please visit the DBPR Web site at www.myfloridalicense.com.

3. Pass the state exam.
   - Our entire program is designed to enable you to pass the state exam with ease and obtain your CAM license.
   - Our staff and instructors are here to help you make your licensing experience easy.

Patricia Rogers
CAM Program Director

There is a high demand for well-trained individuals who understand the ins and outs of managing various aspects of residential community associations. Our program is designed to make it easy for you to get your community association management (CAM) license and start a successful career in this field.

We help you learn with discussions of statutory requirements, management services, meeting and election requirements, controlling funds, preparing budgets and financial documents, key maintenance responsibilities, insurance requirements, handling day-to-day activities of an association, and other important topics.

With a large portion of Florida residents living in communities controlled by a board of directors, the CAM license is a great license to obtain. Whether you take courses in the classroom or online, we are here to help you realize your objectives as a CAM.
CAM Pre-Licensing Course

18-Hour CAM Pre-Licensing Course
Basic $299 I Full-Service $399 (Includes cram course)

Gold Coast is the established leader in Florida CAM education. Our highly successful CAM program has helped thousands of students get licensed, and it will do the same for you. By utilizing exclusive materials and well qualified and informed CAMs as instructors, learning becomes easy.

Most students choose to enroll in our full-service option because it includes our cram review course. Our basic option includes the same course and materials but does not include the helpful cram review course. Save 10%! Ask about our Study Buddy Discount Program.

Available Online Summer 2018! Visit www.GoldCoastSchools.com for more information

CAM Cram

Included with our Full-Service CAM course ($129 for all others)

Get ready for your exam! Spend a day tuning up, reviewing key points for your exam, and getting your last minute questions answered. The CAM cram includes class exercises and exam practice sessions to help you pass the exam the first time you take it. Bring any questions you have and get them cleared up before your test. Call and register today. Cram tuition includes an unlimited review in the cram for 1 year. Space is limited.

Continuing Education

Classroom, Correspondence, and Online Courses

Gold Coast offers all required CAM CE courses in the classroom environment, by correspondence, and online. The classroom provides a lively discussion with other managers. You can have your questions answered directly by a Gold Coast instructor. Correspondence and online courses allow you to complete your requirements conveniently at your own pace. Correspondence courses are available at any of our five Gold Coast locations. Online courses are accessible on our web site. Our CAM Program Director, Patricia Rogers, is available for your questions. Simply email her at progers@goldcoastschools.com.

Continuing Education Requirements

CAM licensees are required to complete 20 hours of approved CE courses prior to September 30, 2018. Licensees are exempt from CE requirements if they have been licensed for less than 24 months at the time of renewal.

CAM Continuing Education Course Tuition

<table>
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<tr>
<th>Course Packages</th>
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Available Online! Visit www.GoldCoastSchools.com

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Available Online! Visit www.GoldCoastSchools.com
Gold Coast is focused on providing you with Florida’s leading mortgage loan originator (MLO) program to help you obtain and renew your mortgage license. As a licensed MLO, you are qualified to originate FHA loan products, conforming loans, hard money loans, and many others, thus offering a wide variety of income opportunities.

Our pre-license, exam prep and continuing education courses are taught by industry experienced professionals who understand what you need to know to be successful in your career. Classes are designed to combine the course material with real-world application to provide useful and relevant information in an engaging format that you will truly enjoy.

We will help you through the entire process for obtaining and renewing your license so that you can focus on your career. Contact our helpful Career Counselors today to learn more.

Daniel Flietstra  
MLO Program Director  
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We will help you through the entire process for obtaining and renewing your license so that you can focus on your career. Contact our helpful Career Counselors today to learn more.

Mortgage Loan Originator License Requirements

1. Successfully complete the 20-Hour SAFE comprehensive pre-licensing course.
3. Submit an application through the NMLS website.
4. Pass the NMLS national MLO exam.

Our knowledgeable staff and instructors are dedicated to helping you with each of these steps.

The reasons to choose Gold Coast Schools

1. You receive education from the best instructors in the mortgage industry.
   • Gold Coast instructors are experts in mortgage loan originations and classroom instruction, which benefits those students who have been away from a classroom setting for some time.
   • We teach and present the material in a way that makes it easy for you to understand and remember.
2. Your tuition is valid for 1 year.
   • Gold Coast does not believe in charging retake fees.
   • This policy is designed to show that we stand behind your success from start to finish.
3. We can help you find employment upon completion.
   • Visit the Career Opportunities section of the Gold Coast Website at www.GoldCoastSchools.com.
   • Attend a free Gold Coast Career Fair where you can meet professionals from many different companies. This gives you the opportunity to compare them to see which one is perfect for you.
4. Our license renewal courses enable you to keep your license active.
   • We make renewing your license easy with relevant and engaging continuing education courses.
5. Our MLO cram review course helps you pass the exams.
   • Additional review of the materials is available in our MLO cram review course.
   • Focus on the key topics needed to pass the national MLO exam.
MLO Pre-Licensing Course

20-Hour SAFE Comprehensive Course (NMLS #1538)
Includes the 2-Hour Florida SAFE State Law Course
Basic $299 | Full-Service $399 (Includes Cram Course)

Our Mortgage Loan Originator (MLO) Pre-License course is designed to meet the educational requirements to get your license while preparing you for a career in the mortgage industry.

Students will develop a unique perspective of the banking and finance, real estate, and credit profession. Mortgage loans are vital to the US economy as they consume over 30% of a home owner's gross income. Get on the right side of this multi-trillion dollar business!

Save 10%! Ask about our Study Buddy Discount Program.

The classroom 20-Hour SAFE Comprehensive course and the 2-Hour Florida SAFE State Law course are offered through Gold Coast Professional Schools, NMLS Provider ID #1400204.
The online 20-Hour SAFE Comprehensive course and the 2-Hour Florida SAFE State Law course are offered through the Association of Mortgage Educators, NMLS Provider ID #1400214.

MLO National Cram Course

Included with our Full Service 20-Hour SAFE Comprehensive Course ($129 for non-Gold Coast Students)

New applicants for the MLO license must pass the NMLS national exam. Gold Coast offers a 1-day cram course designed to prepare you to pass the challenging exam the first time!

When enrolled in this course, you will receive our exclusive course workbook including practice questions designed to help you test your knowledge and prepare you to pass the exam. We gladly allow you to review this course at no charge for up to 1 year.

Continuing Education

8-Hour Continuing Education (NMLS #7723)
Includes the required 1 hour of Florida Law • $149

Gold Coast makes it easy to renew your MLO license and keep it active. The SAFE Act requires mortgage loan originators licensed in Florida to complete 8 hours of approved continuing education each year by December 31.

Our course will meet the educational requirements and will be held in a 1-day format that is both informative and engaging. Required topics include:
- 3 hours of federal law and regulations
- 2 hours of ethics including instruction on fraud, consumer protection, and fair lending issues
- 2 hours of training related to lending standards for the nontraditional mortgage product market
- 1 hour of Florida Office of Financial Regulation (FL-OFR) defined electives

Available Online! Visit www.GoldCoastSchools.com

Call Us Today! 1-800-732-9140
Gold Coast’s appraisal program provides Florida’s leading appraisal education for individuals seeking to start their appraisal careers, as well as those needing to renew an existing license. We offer courses that not only meet the state requirements but also contain practical and relevant information related to what appraisers experience out in the field.

Our professional instructors are passionate about your success and understand the importance of building your knowledge by coupling the course material with real-world examples. This will provide you with experience that will help you achieve success beyond our classroom.

Barbara Minyard
Appraisal Program Director

Your Appraisal Career

Appraisals are extremely important during all real estate transactions, thereby creating excellent career opportunities for those who are working in the industry. As a real estate appraiser, you are trained to provide objective, impartial, and unbiased opinions about the value of real property.

Our appraisal program is designed to teach you the skills needed to succeed out in the field so that you can generate income by providing properly formatted and accurate appraisal reports.

License Requirements

The following are the basic licensing requirements for trainee and state certified appraisers. More detail is provided on the pages that follow or please visit the DBPR Web site at myfloridalicense.com

1 Start your appraisal career as a trainee appraiser:
   - Must be at least 18 years old and have a high school diploma.
   - Complete 100 hours of approved trainee qualifying courses.
   - Submit a state application.

2 Becoming a state certified residential appraiser:
   - Have a bachelor’s degree from an accredited university.
   - Have at least 2,500 hours of appraisal experience.
   - Complete 200 hours of approved certified residential appraisal education.
   - Submit a state application.
   - Pass the residential national exam and the Florida supplemental exam.

Contact our helpful Career Counselors at 1-800-732-9140 with any questions regarding how to get started with your appraisal career.

The reasons to choose Gold Coast Schools

1 You receive education from the best instructors in the appraisal industry.
   - Our industry experienced instructors will teach you how to be a successful appraiser.

2 Your tuition is valid for 1 year.
   - Gold Coast does not believe in charging retake fees.
   - This policy is designed to show that we stand behind your success from start to finish.

3 We help you find employment upon completion.
   - We put you in contact with top appraisal companies that strive to hire Gold Coast graduates.
   - Visit the Career Opportunities section of the Gold Coast Website at www.GoldCoastSchools.com.
Trainee Appraiser Pre-Licensing Courses

The first step to starting a successful appraisal career is with the trainee appraiser license. Our courses are taught by professional instructors who are dedicated to your success.

We have designed our trainee educational package to help you save hundreds of dollars and complete the full course requirements in less than 3 weeks.

### 30-Hour Basic Appraisal Principles • $399
This course provides an overview of real property concepts and characteristics, legal consideration, value influences, real estate finance, types of value, economic principles, real estate markets and analysis, and ethics in appraisal practice.

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>30-Hour Basic Appraisal Principles</td>
<td>Mon-Wed 9:00am-6:15pm, Thurs 9:00am-11:15am</td>
<td>Broward</td>
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</table>

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>30-Hour Basic Appraisal Procedures</td>
<td>Mon-Wed 9:00am-6:15pm, Thurs 9:00am-11:15am</td>
<td>Broward</td>
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</table>

### 15-Hour State of Florida Law & Appraisers • $299
This course covers the required minimum 3 hours of Florida law, rules, and regulation and 3 hours of roles and rules of the supervisor and trainee appraiser that pertain to the practice of appraisal. Also included is a case study of an appraisal that went through the FREAB complaint process showing violations of Florida Law, rules, and/or USPAP.

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>15-Hour State of Florida Law &amp; Appraisers</td>
<td>Thurs 12:00pm-6:00pm, Fri 9:00am-6:00pm</td>
<td>Broward</td>
</tr>
</tbody>
</table>

### 15-Hour USPAP National Course • $299*
This course is designed to comply with the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for all appraisers and it highlights the role of the competent appraiser. Participants will learn how requirements of USPAP affect their appraisal businesses. These courses are taught by AQB Certified Instructors.

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>15-Hour USPAP National Course</td>
<td>Mon-Tues 9:00am-5:30pm</td>
<td>Broward</td>
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</tbody>
</table>

*Special Note: Course tuition includes the USPAP student manual 2016-2017, which should be reviewed prior to class. Tuition does NOT include the USPAP 2018-2019 edition, which is also REQUIRED for class. Students may bring their own copy or purchase one from Gold Coast for $75 plus tax.

### 15-Hour Residential Report Writing • $299
This is a pre-certification course for the trainee and state certified residential applicant that introduces how to use the various residential forms and reports for the appraisal.

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Schedule</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>15-Hour Residential Report Writing</td>
<td>Thurs 12:00pm-6:00pm, Fri 9:00am-6:00pm</td>
<td>Broward</td>
</tr>
</tbody>
</table>

### 105-Hour Trainee Appraisal Package
This package includes all courses needed to obtain your appraisal trainee license:
- 30-Hour Basic Appraisal Principles
- 15-Hour State of Florida Law & Appraisers
- 30-Hour Basic Appraisal Procedures
- 15-Hour Residential Report Writing
- 15-Hour USPAP National Course

Individually priced, the appraisal trainee courses total $1,695. With our complete trainee package, your tuition investment is reduced to $1,395! Save $300

### 30-hour Classroom Continuing Education Package for Only $499! (Save $128!)
The package includes these courses:
- 7-Hour USPAP National Course
- 3-Hour State Law Update
- 30-Hour Residential Sales Comparison and Income Applications Course (valid for 20-hrs of FREAB CE)
Certified Residential Appraiser

State certified residential appraisers must complete at least 200 hours of approved appraisal education, have at least 2,500 hours of experience (as defined by state law), have a bachelor’s degree or higher from an accredited university, and pass the residential national and the Florida supplemental exams.

Law changes now require a bachelor’s degree for all Certified Residential Appraiser applicants after January 1, 2015. No semester hours will be accepted in lieu of a bachelor’s degree.

Classroom Packages for Certified Residential Appraisers

15-Hour Advanced Residential Applications & Case Studies Course
(Includes 15hrs of FREAB CE) • $299
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. With the aid of case studies, students will develop and apply the techniques for market analysis.

2 Days | Mon-Tues 9:00am-5:00pm
BROWARD
Mar 12 | Aug 6

15-Hour Residential Site Valuation & Cost Approach Course
(Includes 15hrs of FREAB CE) • $299
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The course discusses the theory and application of site valuation techniques as well as the cost approach through theory and hands-on examples.

2 Days | Mon-Tues 9:00am-5:00pm
BROWARD
Apr 23 | Oct 8

15-Hour Residential Report Writing
(Includes 15hrs of FREAB CE) • $299
This is a pre-certification course for the trainee and state certified residential applicant that introduces how to use the various residential forms and reports for the appraisal.

2 Days | Thurs 12:00pm-6:00pm | Fri 9:00am-6:00pm
BROWARD
Jan 25 | Jun 14 | Dec 13

15-Hour Statistics, Modeling, & Finance Course
(Includes 15hrs of FREAB CE) • $299
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for the trainee appraiser. This course includes the use, theory, and practice of statistics; real estate finance; and valuation modeling for today’s residential appraiser.

2 Days | Mon-Tues 9:00am-5:00pm
BROWARD
Feb 12 | May 14

15-Hour Market Analysis & Highest and Best Use Course
(Includes 15hrs of FREAB CE) • $299
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The course discusses the theory and application of market analysis and the difficult but necessary highest and best use application.

2 Days | Wed-Thurs 9:00am-5:00pm
BROWARD
Feb 14 | May 16

15-Hour Sales Comparison and Income Applications Course
(Includes 20hrs of FREAB CE) • $349
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. With the aid of case studies, students will develop and apply techniques.

4 Days | Mon-Thurs 9:00am-4:30pm
BROWARD
Apr 9 | Aug 20

20-Hour Mastering Unique Properties Course
(Includes 17hrs of FREAB CE) • $349
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The property types discussed include mixed use, income producing, unusual, and one of a kind properties.

30-Hour Residential Sales Comparison and Income Applications Course
(Include 20hrs of FREAB CE) • $399
This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The property types discussed include mixed use, income producing, unusual, and one of a kind properties.

Gold Coast offers the online Real Estate Appraisal Compucram® Exam Prep Course
Compucram® is designed for the most current version of the AQB National Uniform Licensed and Certified Residential Appraiser exams.
Compucram® integrates vocabulary tools, practice testing, and comprehensive simulated exams into an “all-in-one” solution.

For more information, visit us on the Web at http://GoldCoast.FastClass.com or call us at 1-800-732-9140.

Note: A financial calculator is required for these courses. The HP 17BII+ is demonstrated in class. Also, students are strongly encouraged to pick up the course material in advance and read the textbooks prior to class.

Available Online! Visit www.GoldCoastSchools.com

Classroom Packages for Certified Residential Appraisers

65-Hour Certified Residential Package • $850
This package is for Trainees that completed the 40-Hour post-licensing education.
The package includes the following courses:
• 20-Hour Mastering Unique Properties
• 30-Hour Residential Sales Comparison and Income Applications
• 15 hours of your choice of the Pre-Certified courses listed above

Save $197 on the 65-hr package or
$300 on the 95-hr package

95-Hour Certified Residential Package • $1345
This package is for Trainees that did NOT complete the no longer required 40-Hour post-licensing education.
The package includes the following courses:
• 20-Hour Mastering Unique Properties
• 30-Hour Residential Sales Comparison and Income Applications
• 45 hours of your choice of the Pre-Certified courses listed above
All trainee, licensed, and certified appraisers must complete 30 hours of CE by November 30, 2018. Gold Coast makes it easy to keep your license active with convenient classroom and online continuing education courses that are state approved and provide real world knowledge.

Classroom CE: Simply complete all 5 courses listed below in order to fulfill the 30-hour requirement.

Online CE: Complete your entire CE online. Visit the appraisal section on our Web site at www.GoldCoastSchools.com for a list of courses.

**30-Hour Continuing Education Package • $399 (Save $276)**
This package is for all appraiser and fulfills the 30 hours of required 2018 continuing education courses.
The package includes the following courses:
- 7-Hour USPAP Update
- 3-Hour Florida State Law Update
- 5-Hour Back 2 Basics Course
- 8-Hour Neighborhood and Market Analysis Course
- 7-Hour Appraiser vs Form Filler Course

**40-Hour Trainee to Certified Continuing Education Package • $499 (Save $128)**
This option is for Trainee Appraisers who want to complete the required 30 hours of CE while obtaining additional credit towards the education requirement to become a Certified Appraiser.
The package includes these courses:
- 7-Hour USPAP National Course
- 3-Hour State Law Update
- 30-Hour Residential Sales Comparison and Income Applications Course (valid for 20-hrs of FREAB CE)

**7-Hour USPAP Update • $149**
Appraisal Foundation’s National Uniform Standards of Professional Appraisal Practice (USPAP) update course focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers. It also includes information to clarify some commonly misunderstood aspects of USPAP. This course is taught by state certified appraisers who are also AQB certified instructors.
The USPAP 2018-2019 edition is required for class; however, your tuition does not include the cost. You may bring your own copy or purchase one from Gold Coast for an additional $75, plus tax.

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<tr>
<th>1 Day</th>
<th>Mon 9:00am-4:30pm</th>
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<tbody>
<tr>
<td>DORAL</td>
<td>NORTH DADE</td>
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<td>Jul 23</td>
<td>Sept 10</td>
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<td>Jun 25</td>
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**Back 2 Basics 5-Hour Course • $129**
Test your knowledge of basic principles of real estate appraising. A summary of the basic methods, principles, and procedures that are used by appraisers will be covered.

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<th>1 Day</th>
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**Appraiser vs Form Filler 7-Hour Course • $149**
This course will cover the importance of writing a persuasive report. This is an interactive course using case studies and your peer opinions. The Scope of Work Rule, Advisory Opinions, valuation advisories, and information on gathering, analyzing, and verifying data will be discussed.

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<th>1 Day</th>
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**3-Hour State Law Update • $79**
Every year changes are made to F.S. 475, Part II and the Florida Real Estate Appraisal Board (FREAB) Rules. This course is designed to fulfill the state requirements to maintain your license or to take The Florida State Certification exams. This course is also required for post-licensing and/or continuing education for license renewal.

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**Neighborhood and Market Analysis 8-Hour Course • $169**
Is it a market analysis or neighborhood analysis that Fannie Mae really wants? This course will analyze the difference between the two. Fun facts, history, and future plans of South Florida Cities will be covered through discussions, stories, and short clips.

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<th>1 Day</th>
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* Weekend Classes | Two Consecutive Sat & Sun

Available Online! Visit www.GoldCoastSchools.com

Gold Coast Schools | 25
Now that you have your License.... What’s next?

We help you get hired by the best companies in the industry!

One of the greatest concerns associated with making a career change is whether or not you will find employment upon graduating. Gold Coast doesn’t want you to just obtain a license we want you to start a career.

As a Gold Coast graduate, companies strive to hire you. We offer many avenues of opportunities for you to connect to local companies to help you kick-start your successful career.

The best part is all of these services are FREE! Our highly sought after Career Fairs have helped so many find the employment opportunities they were seeking. Our Career Ads are updated daily with open positions in each individual industry.

Here you will find detailed examples of the free services that Gold Coast provides to guide you in the right direction for success.

Career Fairs

Career Fairs • Free for Gold Coast Students or those thinking about a career in real estate, mortgage, or insurance

Come meet with local companies that are looking to hire you! Our Career Fairs are held at one of our five locations each month and provide a great opportunity to compare up to 25 different companies all under one roof.

Our Career Fairs connect you together with employers that are seeking an employee with your talents. Get honest answers to any questions that you may have while comparing various companies to find the one that is perfect for you.


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<th>BOCA RATON</th>
<th>LANTANA</th>
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* Evening events: 5:00pm-8:00pm

Career Ads

Local companies regularly post open positions on our Career Opportunities website in hopes of hiring Gold Coast graduates.

See some of the careers that are available to you:

- Go to www.GoldCoastSchools.com/careers
- On the Career Opportunities page, the positions for each industry are listed.
- Click on your preferred listing and follow the company's contact instructions.

While Gold Coast provides this service free of charge to our students and companies that are posting in the section, Gold Coast DOES NOT specifically endorse or recommend any of the companies listed. As with any employment situation, Gold Coast strongly recommends and encourages individuals to carefully research any company that they plan on working for or doing business with.

Attention Companies: Please visit www.GoldCoastSchools.com/companies to enroll in our referral program, post jobs, or register for our career fairs.

Refer A Friend & Get Rewarded

Recommend Gold Coast Schools and Earn FREE Courses!

1. Refer a friend to Gold Coast Schools for a Pre-Licensing Course
2. Have your friend provide us with your Full Name
3. Once your friend completes their course you will receive (1) referral credit voucher via email

Contact us for more information
1-800-732-9140
www.GoldCoastSchools.com/StudentReferrals

www.GoldCoastSchools.com
Gold Coast owners Jim and John Greer, both Veterans of the United States Air Force, want to help Veterans get back into the workplace by offering scholarships to help defray the cost of starting a new career in real estate, insurance, CAM, or mortgage.

The men and women who serve our country deserve our continued support when they return from duty. Gold Coast has helped more than a million students start successful new careers, and this scholarship provides an excellent opportunity for recent Veterans to achieve the same success with no out of pocket expense for their education.

Launched in late 2012 at the “Hire a Hero” Veteran’s career fair in Fort Lauderdale, Gold Coast is excited to continue to offer this opportunity through December 31, 2018.

Gold Coast School is offering the Real Estate Sales Associate, Life & Health Insurance, Community Association Manager, and Mortgage Loan Originator pre-licensing courses free of charge to Veterans of the United States Armed Forces. The scholarship is available for both classroom and online pre-licensing real estate and insurance courses, and classroom based Mortgage Loan Originator and Community Association Manager courses (online MLO is excluded).

This scholarship opportunity is available to individuals who were honorably discharged within three years of the start of class, and is valid through December 31, 2018. Students must provide Gold Coast with their DD214 form to verify eligibility.

The scholarship covers the full cost of the course and required textbooks, but does not include electronic fingerprints, or state fees.

“It’s an Honor to Serve Those who Served”
- Jim and John Greer
Owners, Gold Coast Schools

Now that you are a licensed insurance professional it is time to look at what you can do to accelerate both your career and education. Gold Coast Schools’ Advanced Insurance Academy offers classes on some of the industries’ most sought after designations and certifications. All classes are instructed by industry professionals with years of experience in both the field and in education.

National Social Security Advisor (NSSA®) $995 (includes lunch)
As the only ACCREDITED Social Security Certificate program in the nation, the NSSA® certificate has become an industry standard among insurance and financial planning professionals in the Social Security consulting arena.

This program is commonly attended by life and health insurance professionals, financial advisors, accountants, and attorneys. After completing the core educational offering, taking and passing an online assessment, and earning your NSSA® certificate, recipients receive ongoing support and resources.

Join the 1,500 advisors nationwide that have seen significant growth in their practices after earning the NSSA® certificate. The class will be taught by the creators of the National Social Security Advisor Certificate program.

One day only! Thursday, October 11 from 9:00am-5:30pm at our Boca Raton location.

Associate in General Insurance (AINS®) • $549
This course provides you with a comprehensive knowledge of insurance principles, practices, policies, and coverage. The program, recommended for property-casualty insurance professionals, managers or supervisors, customer service representatives, underwriters, call center staff, and administrative and support staff, is divided into 4 (four) parts.

Each, designated as AINS 21, AINS 22, AINS 23 are instructed-led classroom courses with an online Ethics (part 4) requirement. An examination on each of the parts is required.

A property and casualty insurance license is not required for this course. Exam fees are not included in the tuition of this course.

Save $148 when you purchase our package of AINS 21, 22, and 23 for $1499!

BOCA RATON
Evenings (2 Weeks)
Mon/Wed/Thurs 6:30pm-9:30pm – Plus 2nd Saturday 9:00am-1:00pm

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<tr>
<th>Date</th>
<th>Course</th>
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<tr>
<td>Jul 9</td>
<td>AINS 21</td>
<td>Property &amp; Liability Insurance Principles</td>
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<tr>
<td>Aug 13</td>
<td>AINS 23</td>
<td>Commercial Insurance</td>
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<tr>
<td>Sept 24</td>
<td>AINS 21</td>
<td>Property &amp; Liability Insurance Principles</td>
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<tr>
<td>Nov 5</td>
<td>AINS 22</td>
<td>Personal Insurance</td>
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</tbody>
</table>
Disclaimer: State rules, requirements, and procedures are subject to change at any time without notice. Class dates, times, and prices are subject to change at any time without notice. All the information contained in this brochure is believed to be accurate at the time of publication, but is intended only as a guide, not an official publication of any official rules, requirements, or procedures.