



Gold Coast Schools

"The Proof is in the Passing!"



2020 Course Catalog



Dear Student,

Are you ready to start your new career? You've made the right choice! For over **50** years, **Gold Coast** has been helping students like you start their careers. At **Gold Coast**, we don't just offer courses. We help people start new careers and launch them on the path to achieving their goals and dreams.

Gold Coast is Florida's education leader in real estate, insurance, construction, appraisal, mortgage loan originator, and CAM. Many of our successful graduates can be found in the top companies in Florida, enjoying the freedom and flexibility of the careers in which we specialize.

Gold Coast is here for you when you start your career, and to help you maintain your valuable licenses. We offer many continuing education courses and specialty seminars designed to help you distinguish yourself and be the best that you can be.

Your success is the reason we are in business. While some schools talk about quality, we prove it one student at a time. At **Gold Coast**, you will find state-of-the-art facilities, top instructors, high-quality materials, and a friendly staff of full-time Career Counselors who are dedicated to assisting you. Simple things like comfortable classrooms, modern audio/visual equipment, and free Wi-Fi are all standard at **Gold Coast**.

In today's economy and uncertain job market, many students find a professional license to be a very viable opportunity. Those who have more options and flexibility have the potential to earn more. If you have any questions after looking through this brochure, please call our friendly and knowledgeable Career Counselors during regular business hours, or visit our Web site at www.GoldCoastSchools.com to register.

We are here to help you....just ask!

Sincerely,



John L. Greer, Ed.D., M.S. Ed.
Gold Coast Owner



Jim Greer, D.B.A., J.D.
Gold Coast Owner



Call Us Today! 1-800-732-9140

Gold Coast Classroom Courses

Gold Coast classroom courses are often preferred because it is a great feeling being surrounded by others who are simultaneously working to better their careers.

What to expect in class:

- Our friendly admissions staff will greet you and answer any questions that you may have.
- Our classrooms are designed to be comfortable and to mirror the classroom layout used by many colleges and universities.
- Your instructor will present the material, making it easy to understand and retain the information.
- Networking opportunities to help jump-start your career.

Since 1970, **Gold Coast** has become Florida's leading provider of classroom-based professional education courses designed to help students obtain, renew, and enhance their careers.



We look forward to seeing you in one of our upcoming classes!

Gold Coast Online Courses

We provide classroom-quality online courses that are formatted for your computer and other electronic devices, such as your iPad. This enables you to study anytime and anywhere, as long as you have an Internet connection.

Benefits of our online courses:

- Our online courses are designed to fit your schedule! By taking one of our online courses, you'll get the education you need, at the pace you need.
- Your tuition is valid for one year. This gives you plenty of time to take and complete your online course.
- Our online courses are supported by our technical staff and instructors who are available to assist you from start to finish.
- Our full-service real estate and insurance pre-license online courses include the option to participate in one of our classroom cram review courses. These courses focus on the key topics you'll need to pass your state exam.

Most of our **Gold Coast** online courses present the material to you in a series of units that are designed to guide you through the information in a logical sequence while building your knowledge along the way.

Learn more about Gold Coast online courses at www.GoldCoastSchools.com

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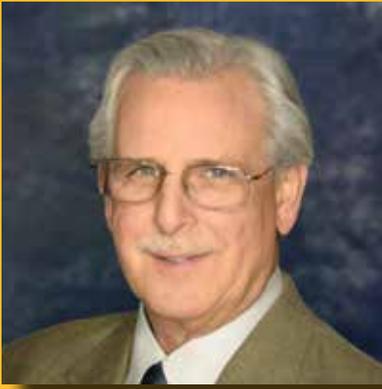
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Wayne Hasse

Real Estate Program Director

Above all else, **Gold Coast** is committed to your success. Our real estate program has been developed to guide you through the licensing process in a simple, easy to follow format that makes the learning process fun.

Since 1970, **Gold Coast** has been helping students just like you to obtain and renew their licenses through both classroom and online education. The experience and success our graduates have achieved serves as the primary reason **Gold Coast** is so highly recommended. By pairing education with employment opportunities, **Gold Coast** prepares you to achieve success beyond the classroom.

Real Estate License Requirements

- 1 **Successfully complete the pre-licensing course.**
 - The course is offered in **classroom** and **online** formats.
Para información sobre nuestro cursos en español visite la página 8.
- 2 **Submit a state application along with electronic fingerprints.**
 - All applicants must be at least 18 years of age, have a high school diploma or equivalency, and a valid Social Security number. Please visit our Web site for more licensing information.
- 3 **Pass the state exam.**
 - **Gold Coast's** program is designed to enable you to pass your state exam with ease and obtain your real estate license.
 - **Gold Coast** staff and instructors are here to guide you and make this process easy.

The reasons to choose Gold Coast Schools

- 1 **You receive education from the best instructors in the real estate industry.**
 - **Gold Coast** instructors are experts in real estate and classroom instruction. You'll benefit from this if you have been away from the classroom for a while.
 - Instructors teach and present the material in a way that makes it easy to understand and remember.
- 2 **Your tuition for the classroom instruction is valid for 2 years; your tuition for an online course is valid for 1 year.**
 - **Gold Coast** does not believe in charging retake fees during your tuition period.
 - This policy is designed to show that we stand behind your success from start to finish.
- 3 **Your tuition includes the weekend cram course.**
 - This is a 2½ day review of the key concepts needed to pass the state exam on your first attempt.
 - Most students complete their course, attend a cram, and then pass the state exam. However, you are welcome to attend multiple cram classes at no additional charge when space is available.
- 4 **We help you find employment upon completion.**
 - We put you in touch with the top real estate companies which strive to hire **Gold Coast** graduates.
 - Visit the Career Opportunities section of the **Gold Coast** website at www.GoldCoastSchools.com.
 - Attend a free **Gold Coast** Career Fair where you can meet with professionals from many different companies. This gives you the opportunity to compare them and decide which one is perfect for you.
- 5 **The best schedule and number of available classes.**
 - Classes are offered in morning, evening, one-week, and online formats.
 - With more start dates than any other Florida school, you never have to wait to retake portions of the class if you need to make up hours due to illness or emergency.

63-Hour Real Estate Sales Associate Pre-License Course

FREC I • \$499 (Includes cram course)

Get your Florida real estate license!

This course prepares you to become a real estate sales associate, commonly referred to as a real estate “agent”. When it comes to getting your license, the most important first step is choosing the right school. Nobody makes it easier to obtain your Florida real estate license than **Gold Coast Schools**.

We offer students benefits that simply cannot be matched:

- ❖ Flexible schedules allow you to choose from day, evening, or morning classes in either English or Spanish.
- ❖ Classroom tuitions are valid for 2 years, and online course tuitions are valid for 1 year.
 - **Gold Coast** does NOT believe in charging review or retake fees. You are welcome to review or retake your course at no charge during your tuition period.
- ❖ The online version of this course is interactive and designed to combine the best of what you receive in a classroom course, with the added convenience of online learning.
- ❖ Our Best-of-Both-Worlds policy allows classroom students to review the components of the online course, as well as online students to attend classroom sessions to review the material with a live instructor. All at no additional charge.
- ❖ Your tuition includes all the education components that you need to meet your license requirement and pass the state licensing exam.
 - This includes our weekend CRAM review course, a course textbook with 1001 practice questions, online homework questions, and much more.

Real Estate is an exciting industry with the flexibility of working full-time or part-time, as well as providing the opportunity to generate significant income by helping buyers, sellers, and renters. Save 10%! Ask about our Study Buddy Discount Program.

Days (1 Week) | Mon-Sun 9:00am-6:00pm

DORAL • NORTH MIAMI • TAMARAC • BOCA RATON • LANTANA • ORLANDO					
Jan 6	Mar 2	Apr 27	Jul 6	Aug 31	Oct 26
Jan 20	Mar 16	May 11	Jul 20	Sept 14	Nov 9
Feb 3	Mar 30	Jun 1	Aug 3	Sept 28	Nov 30
Feb 17	Apr 13	Jun 15	Aug 17	Oct 12	Dec 14

Evenings (5½ Weeks) | Mon/Wed/Thurs 6:30pm-10:30pm – No Weekends

JUPITER (Call for location)					
Jan 6	Mar 16	May 27*	Aug 10	Oct 19	

*Starts on Wednesday

Mornings (4 Weeks) | Mon/Wed/Fri 9:00am-1:00pm – Plus Last Weekend

DORAL • NORTH MIAMI • TAMARAC • BOCA RATON • LANTANA • ORLANDO					
Jan 6	Mar 2	May 4	Jul 6	Aug 31	Oct 26
Feb 3	Mar 30	Jun 1	Aug 3	Sept 28	Nov 23

Evenings (4 Weeks) | Mon/Wed/Fri 6:30pm-10:30pm – Plus Last Weekend

DORAL • NORTH MIAMI • TAMARAC • BOCA RATON • LANTANA • ORLANDO					
Jan 6	Mar 2	May 4	Jul 6	Aug 31	Oct 26
Feb 3	Mar 30	Jun 1	Aug 3	Sept 28	Nov 23



Available Online! Visit www.GoldCoastSchools.com

Cram Course – Real Estate

Included with Classroom and Full-Service Online Sales Associate Pre-License Courses.

(\$199 for non-Gold Coast Students)

This 2½ day review is designed to condense the material and focus on the key concepts needed to pass the state exam. Friday afternoon is dedicated to reviewing real estate math. On Saturday and Sunday, we cover principles & practices, and law.

Your instructors will work through the 1001 questions found in the back of the sales associate textbook. It is recommended that you complete these questions at least 3 times in advance of the CRAM. These questions are designed to mirror the type of questions found on the actual state exam.

We strongly recommend attending this course prior to taking your state licensing exam!

**Weekends | Friday 1:00pm-4:30pm
Saturday & Sunday 9:00am-4:30pm**

DORAL • NORTH MIAMI • TAMARAC BOCA RATON • LANTANA • ORLANDO				
Jan 3	Mar 20	Jun 5	Aug 21	Oct 30
Jan 17	Apr 3	Jun 19	Sept 4	Nov 13
Feb 7	Apr 17	Jul 10	Sept 18	Dec 4
Feb 21	May 1	Jul 24	Oct 2	
Mar 6	May 15	Aug 7	Oct 16	



José A. Velásquez

Director del Programa de Bienes Raíces en Español

En **Gold Coast** tenemos como prioridad el éxito de nuestros alumnos.

Hemos desarrollado nuestro programa con el objetivo de llevarlo de una manera simple y agradable en el proceso de obtener su licencia.

Desde 1970 hemos ayudado a personas como usted a obtener y renovar sus licencias con nuestros cursos en línea y presenciales. El éxito que han alcanzado nuestros alumnos es la principal razón por la cual ellos nos recomiendan tanto. Cuando complete satisfactoriamente sus clases con nosotros, se dará cuenta del porqué nuestros graduados dicen que en **Gold Coast** "La prueba está en aprobar".

Lea lo que nuestros alumnos opinan de nuestro programa.



Cómo Obtener su Licencia en Bienes Raíces

- 1 **Completar exitosamente el curso pre-licencia.**
 - Ofrecemos cursos de manera presencial en diferentes horarios y también en formato 100% en línea.
- 2 **Enviar una aplicación al estado junto con sus huellas digitales.**
 - Los solicitantes a la licencia deben tener al menos 18 años de edad, haber culminado con todos los años de educación (secundaria o bachillerato) así como tener un número válido de Seguro Social. Visite www.myfloridalicense.com para más información.
- 3 **Aprobar el examen del estado.**
 - Todo nuestro programa está diseñado para que apruebe el examen del estado con facilidad.

¿Por qué las personas eligen Gold Coast School?

- 1 **Usted recibirá clases de los mejores instructores de la industria.**
 - Los instructores de **Gold Coast** son expertos en bienes raíces y comprenden que muchos de nuestros alumnos no han tomado clases en muchos años.
 - Nuestros instructores le enseñarán el curso de una manera sencilla que le hará muy fácil entender y recordar la materia.
- 2 **Su matrícula es válida por dos años para los cursos presenciales y un año para los cursos en línea.**
 - **Gold Coast** no cobra por retomar las clases o los exámenes.
 - Esta política tiene como propósito demostrar una vez más nuestro compromiso con el éxito de nuestros alumnos de principio a fin.
- 3 **Con su matrícula está incluida una clase de repaso gratuita para el examen del estado.**
 - Estos repastos se dictan los fines de semana y están diseñados para aprobar el examen del estado en el primer intento.
 - Usted puede repetir la clase de repaso las veces que guste sin tener que pagar nada adicional.
- 4 **Le ayudamos a conseguir empleo cuando tenga su licencia.**
 - Las mejores compañías de bienes raíces se disputan a nuestros estudiantes.
 - Visite nuestra página Web de oportunidades de trabajo www.GoldCoastSchools.com
 - Asista a nuestras ferias de empleo y conozca diferentes compañías para que pueda elegir mejor donde colocar su licencia.
- 5 **La mayor cantidad de fechas y horarios de clases.**
 - Nuestros cursos tienen horarios de una semana, cuatro semanas, por las mañanas, y por las noches, en nuestras seis escuelas y también tenemos el curso 100% todos en línea.

Curso de Bienes Raíces de 63 horas para vendedores asociados

FREC I • \$499 (incluye el cram)

Comience su carrera en bienes raíces. Con más de 30,000 alumnos graduados desde el año 2004, este curso lo preparará para obtener la licencia de agente de bienes raíces en Florida.

Beneficios del curso

- ❖ Todos nuestros instructores siguen el mismo método de enseñanza y han sido seleccionados y entrenados personalmente por nuestro director del programa de bienes raíces en español el Sr. José Antonio Velásquez.
- ❖ **Gold Coast** es la única escuela de bienes raíces que ha desarrollado un libro de texto en español aprobado por el estado. Las otras escuelas de bienes raíces de Florida que ofrecen cursos en español le dictarán con un libro de texto en inglés.
- ❖ Su matrícula incluye un repaso exclusivamente diseñado para aprobar el examen del estado.
- ❖ Con nuestro curso en español usted también tendrá acceso a videos de clases grabadas dictadas por el profesor José Antonio Velásquez
- ❖ Su matrícula también incluye dos libros, nuestro exclusivo libro de texto en español de más de 500 páginas con 1001 preguntas de repaso y nuestro manual de clase que le servirá como un buen resumen y libro de apuntes durante las clases.
- ❖ Otro beneficio que tendrá con nuestro curso es que aprenderá todos los términos importantes de la industria en inglés y español.

Otras escuelas aparentemente "baratas" cobran por separado los repasos, los libros y hasta por repetir el curso. Al final, el curso le sale costando más caro que tomarlo directamente con nosotros.

No PIERDA TIEMPO

Este curso está diseñado para personas que han cursado estudios de colegio y universidad en español y/o cuyo idioma materno sea el español.

Algunas veces nuestros alumnos se matriculan primero en el curso en inglés a pesar que su idioma materno es el español con la idea de "practicar inglés" al tiempo que van aprendiendo bienes raíces. Le recomendamos que no lo haga porque no conseguirá ni una cosa ni la otra y probablemente tendrá que repetir el curso desde cero en español.

La licencia de bienes raíces es la misma tanto para los que toman el curso en español como para los que lo toman en inglés.

Ahorre un 10%. Pregunte sobre nuestro programa de descuento para compañeros de estudio!

Días (1 Semana) | Lun-Dom 9:00am-6:00pm

DORAL		NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Ene 6	Jul 6	Ene 20	Ene 13	Ene 27	Mar 23	Ene 6
Ene 20	Jul 20	Feb 24	Feb 17	Jun 22	May 11	Feb 10
Feb 3	Ago 3	Mar 30	Mar 9	Oct 5	Jul 13	Mar 9
Feb 17	Ago 17	Abr 27	Abr 20		Sept 21	Mar 30
Mar 2	Ago 31	Jun 8	May 4		Dic 7	May 4
Mar 16	Sept 14	Jun 22	Jun 8			Jun 1
Mar 30	Sept 28	Jul 27	Jul 13			Jul 27
Abr 13	Oct 12	Ago 24	Ago 3			Ago 31
Abr 27	Oct 26	Oct 5	Sept 21			Sept 21
May 11	Nov 9	Nov 16	Oct 19			Oct 5
Jun 1	Nov 30		Nov 9			Nov 16
Jun 15	Dic 14		Dic 7			

4 Semanas | Lun/Miérc/Viern

DORAL • NORTH MIAMI • TAMARAC

Mañanas | 9:00am-2:15pm

Ene 6	Mar 2	May 4	Jul 6	Ago 31	Oct 26
Feb 3	Mar 30	Jun 1	Ago 3	Sept 28	Nov 23

4 Semanas | Lun/Miérc/Viern

DORAL • NORTH MIAMI • TAMARAC • ORLANDO

Noches | 5:45pm-11:00pm

Ene 6	Mar 2	May 4	Jul 6	Ago 31	Oct 26
Feb 3	Mar 30	Jun 1	Ago 3	Sept 28	Nov 23



Este curso está disponible en línea!
Visite www.GoldCoastSchools.com

Repaso para el examen del estado (cram)

Incluido para nuestros alumnos de clases presenciales y en línea de servicio completo.

(\$199 para los alumnos de otras escuelas)

En este repaso exclusivamente diseñado para aprobar el examen del estado usted aprenderá lo necesario para rendir su examen con éxito.

Nuestro curso de Cram es lo que usted necesita para obtener su licencia en el primer intento.

En este curso repasaremos todos los conceptos importantes del curso, todos los temas de matemáticas y nuestras famosas "pepitas de oro"

2 Días | Sáb & Dom 9:00am-6:00pm

DORAL	NORTH MIAMI	TAMARAC	ORLANDO
Ene 4	Ene 18	Feb 8	Feb 1
Mar 7	Mar 28	May 30	May 23
Abr 18	May 16	Jul 11	Jul 18
Jun 13	Jul 18	Sept 12	Oct 17
Ago 1	Ago 29	Dic 5	Dic 12
Oct 10	Nov 14		
Nov 21			

Real Estate Training Program

Now that you've completed your 63 hours and obtained your license, are you ready to start your real estate career?

Let's face it

- The 63-hour class teaches you the laws and rules
- To become successful in real estate, you need career training
- Many brokerage offices today do not offer comprehensive training

Unique Benefits of our Training

- Many top producers use the techniques taught in our workshops
- Classes are offered on weekends to better fit your work schedule
- Comprehensive workbooks are included with every class
- Classes are taught in a live, interactive format to facilitate engagement and networking

Don't take our word for it...see what our former students say about our program



SCAN ME

Working with Rentals

Many new agents find working with rentals to be a path to earning money faster.

What you will learn:

- Finding tenants to work with
- Perfecting the tenant interview
- How to present a compelling rental offer
- How to work with rental communities and much more



SCAN ME

\$249 | Includes workbook

1 Day Saturday 9:00am - 8:00pm			EN ESPAÑOL
DORAL	NORTH MIAMI	TAMARAC	DORAL
Jan 11	Mar 7	Feb 8	Ene 25
Feb 22	May 16	May 2	Mar 21
Apr 4	Jul 11	Jun 20	May 30
Jul 25	Sept 19	Aug 8	Jul 11
Aug 22	Nov 7	Oct 3	Sept 5
Oct 24		Nov 21	Nov 7
Dec 12			

Brand Yourself

Arguably the best workshop for the New Real Estate Licensee in Florida

Topics Include:

- How to start developing your mission
- Eight ways to generate referrals
- Building your personal brand and online presence
- Why would someone hire you over your competitor?
- Your business plan
- Planning your **S.M.A.R.T. Week**
- Techniques to get clients from day one
- Building your database
- Your 20 second personal commercial
- Role Play and much more....



SCAN ME

\$249 | Includes workbook

1 Day Friday 9:00am - 8:00pm			EN ESPAÑOL
DORAL	NORTH MIAMI	TAMARAC	DORAL
Jan 10	Mar 6	Feb 7	Ene 24
Feb 21	May 15	May 1	Mar 20
Apr 3	Jul 10	Jun 19	May 29
Jul 24	Sept 18	Aug 7	Jul 10
Aug 21	Nov 6	Oct 2	Sept 4
Oct 23		Nov 20	Nov 6
Dec 11			

TODOS NUESTROS TALLERES TAMBIÉN SE DICTAN EN ESPAÑOL

Working with Buyers

Buyers represent half of every transaction. This class will give you the knowledge and confidence to work with buyers.

Topics include:

- How to find clients from social media
- Converting leads into appointments
- The VIP Buyer presentation
- Showing homes
- Presenting and Negotiating offers
- Getting testimonials
- Follow up strategies and much more...



SCAN ME

\$249 | Includes workbook

1 Day Sunday 9:00am - 8:00pm			EN ESPAÑOL
DORAL	NORTH MIAMI	TAMARAC	DORAL
Jan 12	Mar 8	Feb 9	Ene 26
Feb 23	May 17	May 3	Mar 22
Apr 5	Jul 12	Jun 21	May 31
Jul 26	Sept 20	Aug 9	Jul 12
Aug 23	Nov 8	Oct 4	Sept 6
Oct 25		Nov 22	Nov 8
Dec 13			

Call Us Today! 1-800-732-9140

How to Sell New Construction

Arguably one of the easiest ways to make money with your real estate license.

What you will learn:

- How to find buyers for new properties
- 21 qualification questions interview
- How to choose the right communities for your clients
- Benefits of buying new versus resale properties
- How to develop good business relationships with builders and developers and much more...



SCAN ME

\$249 | Includes workbook

1 Day | Friday 9:00am - 8:00pm

EN ESPAÑOL

DORAL	NORTH MIAMI	TAMARAC	DORAL
Jan 17	Mar 13	Feb 14	Ene 31
Feb 28	May 22	May 8	Mar 27
Apr 17	Jul 17	Jun 26	Jun 5
Jul 31	Sept 25	Aug 14	Jul 17
Aug 28	Nov 13	Oct 9	Sept 11
Oct 30		Dec 4	Nov 13
Dec 18			



YES! WE TEACH!

SOCIAL MEDIA MARKETING...

All of our workshops focus on helping you find clients



Sponsor Opportunities

Do you want to be a sponsor in our Real Estate Workshop?

This is a unique opportunity to be known by new and seasoned motivated real estate agents. Very few spots are open and they are filling up quickly

Apply online: retraining.us/sponsor

Open to:

Real Estate Offices, Lenders, Title Companies, Home Inspectors, Developers, Builders, Commercial Banks

YES! WE TEACH! CONTRACTS!

All of our workshops will teach you how to complete the required contracts for the transaction.

Listing Mastery

Sellers are half of every transaction. If you are serious about your real estate career, you must master the art of getting listings. This powerful workshop will teach you how to find and convert FSBO and Expired listings into clients.

Topics include:

- Marketing campaigns to convert leads into clients
- Getting sellers to trust you and work with you
- Pre listing process
- The listing presentation
- Filling out the listing contract
- Handling questions and overcoming objections
- Servicing the listing and much more...



SCAN ME

\$249 | Includes workbook

1 Day | Saturday 9:00am - 8:00pm

EN ESPAÑOL

DORAL	NORTH MIAMI	TAMARAC	DORAL
Jan 18	Mar 14	Feb 15	Feb 1
Feb 29	May 23	May 9	Mar 28
Apr 18	Jul 18	Jun 27	Jun 6
Aug 1	Sept 26	Aug 15	Jul 18
Aug 29	Nov 14	Oct 10	Sept 12
Oct 31		Dec 5	Nov 14
Dec 19			

Working with Investors

Florida continues to be one of the hottest destinations in the world for real estate investment. In this workshop you will learn how to leverage Florida's unique opportunities for investors.

Topics Include:

- Finding clients who want to buy/invest in Florida
- How to find investment opportunities
- How to calculate cap rates and returns



SCAN ME

\$249 | Includes workbook

1 Day | Sunday 9:00am - 8:00pm

EN ESPAÑOL

DORAL	NORTH MIAMI	TAMARAC	DORAL
Jan 19	Mar 15	Feb 16	Feb 2
Mar 1	May 24	May 10	Mar 29
Apr 19	Jul 19	Jun 28	Jun 7
Aug 2	Sept 27	Aug 16	Jul 19
Aug 30	Nov 15	Oct 11	Sept 13
Nov 1		Dec 6	Nov 15
Dec 20			

1-800-732-9140



Sales Associate Post-Licensing

45-Hour Real Estate Sales Associate Post-License Course • \$219

As a sales associate, you MUST complete this course before your first renewal deadline or your license will become null and void. Beyond just a license renewal course, this class will teach you valuable insights and practical knowledge that will help you with your real estate career. If you have questions about this requirement and when you are due to renew your license, contact us at 1-800-732-9140. **Previous Gold Coast real estate sales associate students receive \$25 off course tuition!**

Days (1 Week) | Mon-Fri 9:00am-6:00pm

DORAL • NORTH MIAMI • TAMARAC • BOCA RATON • LANTANA • ORLANDO

Jan 27	Feb 24	Mar 23	Jul 13	Aug 24	Sept 21
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Evenings (4 Weeks) | Mon/Wed/Fri 6:30pm-10:30pm

DORAL • NORTH MIAMI • TAMARAC • BOCA RATON • LANTANA • ORLANDO

Jan 6	Feb 3	Mar 2	Jul 6	Aug 3	Aug 31
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Available Online! Visit www.GoldCoastSchools.com

* Clase se llevará a cabo de martes a sábado.

45-Horas Curso Post-Licencia para Vendedores Asociados de Bienes Raíces • \$219

Las reglas FREC requieren que todo vendedor asociado activo o inactivo complete un programa de 45-Horas de educación Post-Licencia antes de su primera renovación. Los licenciados que no completen estos requisitos antes de su primera renovación, perderán su licencia. Si tiene preguntas sobre este requisito y cuándo debe renovar su licencia, comuníquese con nosotros al 1-800-732-9140. **Estudiantes del curso FREC I de Gold Coast reciben \$25 de descuento!**

Días (1 Semana) | Lun-Viern 9:00am-6:00pm

DORAL NORTH MIAMI TAMARAC

Feb 10	Ago 10	Feb 17	Ago 17	Mar 9	Sept 8*
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Noches (4 Semanas) | Lun/Miérc/Viern 6:30pm-10:30pm

DORAL TAMARAC

Feb 3	Jul 27	Mar 2	Ago 24
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Real Estate Continuing Education

14-Hour Real Estate Continuing Education

Offered in 3 Easy Formats:

- 14-Hour Online Renewal Course • \$19.95**
(Includes 3-Hour Core Law and 3-Hour Business Ethics*)
This complete interactive program allows you to complete the course entirely online at your own pace!
- Home Study Program • \$19.95**
(Includes 3-Hour Core Law and 3-Hour Business Ethics*)
This complete program includes all materials and a open book exam. Upon completion, for instant results simply submit your answers online at www.GoldCoastSchools.com. You can also drop off or mail your completed answer sheet to any of our six convenient locations.
**The 3-hr Core Law and 3-hr Business Ethics are also sold separately for \$15 each.*
- Class Program • \$99**
(Includes 3-Hour Core Law and 3-Hour Business Ethics)
No exam required. You will enjoy a lively review of the new state and federal laws affecting real estate. At **Gold Coast**, our classes are conducted in a fun-type atmosphere with knowledgeable instructors. Many licensees find this to be a great networking opportunity. Seating is limited and classes fill rapidly; be sure to reserve your seat early!

2 Days | Sat & Sun 9:00am-4:30pm

DORAL • NORTH MIAMI • TAMARAC
BOCA RATON • LANTANA • ORLANDO

Jan 11	Mar 14	May 19*	Jul 18	Sept 8*
Feb 15	Mar 24*	Jun 13	Aug 15	Sept 12

*Starts on Tuesday

Curso de 14-Horas de Educación Continua de Bienes Raíces • \$99

Este curso presencial no tiene examen final. Venga y disfrute un repaso de las nuevas leyes estatales y federales relacionadas con los bienes raíces.

En **Gold Coast** tenemos instructores experimentados que harán sus clases instructivas y a la vez entretenidas. Muchos de nuestros alumnos tienen la oportunidad de hacer excelentes relaciones públicas con otro colegas de la industria.

2 Días | Sáb & Dom 9:00am-4:30pm

DORAL NORTH MIAMI TAMARAC

Ene 25	Jul 18	Feb 15	Jul 25	Feb 1	Ago 1
Feb 29	Ago 8	Mar 7	Sept 12	Mar 21	Sept 19

Real Estate & Appraisal 4-Hour Instructional Techniques Continuing Education • \$99

Gold Coast is one of the few providers to be approved to offer the 4 hour Instructional Techniques course to meet the new instructor continuing education requirement. FREC no longer offers the instructor continuing education program.

Topics include:

- Teaching to multiple generations
- Understanding learning and teaching styles
- Understanding the construction of state exams
- Bloom's taxonomy
- And many more

FREC & FREAB Rules Regarding Instructor Continuing Education:
61J2-3.011 – For Real Estate Instructors; 61J1-4.008 – For Florida Real Estate Appraisal Board (FREAB)

1 Day | 9:00am-4:30pm

DORAL TAMARAC LANTANA

Dec 8	Feb 26	Jun 9	Sept 10
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72-Hour Real Estate Broker

FREC II • \$599 (Includes cram course)

After acquiring at least 2 years of experience as an active sales associate, are you ready to become a broker? This course will fully prepare you to take your real estate career to the next level. Our broker course will help you increase your knowledge, credibility, and income opportunities in real estate.

Our cram review course and exclusive 1001-question and answer practice reviews are included in your tuition. If your goal is to become a broker, we will help you to do so faster than you ever thought possible.

Save 10%! Ask about our Study Buddy Discount Program.



Available Online! Visit www.GoldCoastSchools.com

Days (2 Weeks) | Mon-Thurs 9:00am-6:00pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Feb 3	Mar 9	Apr 20	Feb 10	Mar 30	Apr 20
Jul 6	Sept 14	Oct 19	Jul 13	Sept 8*	

*Week 1 | Tuesday - Friday

Days (4 Weeks) | Tues & Thurs 9:00am-6:00pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Jan 7	Feb 4	Feb 18	Jan 7	Jan 21	Jan 7
May 5	Jun 2	Jun 30	Apr 14	May 12	Jun 2
Oct 6	Nov 10	Sept 1	Aug 4	Nov 17	Sept 1
					Oct 27

Evenings (8 Weeks) | Tues & Thurs 6:30pm-11:00pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Feb 11	Mar 10	Jan 14	Feb 11	Mar 10	Jan 14
Jun 2	Jul 7	May 5	Jun 2	Jul 7	May 5
Sept 29	Oct 27	Sept 1	Sept 29	Oct 27	Sept 1

Broker Cram Course

Included with Classroom and Full-Service Online Broker Pre-License Courses. (\$199 for non-Gold Coast Students)

This 2½ day review is designed to condense the material and focus on the key concepts needed to pass the state exam. Friday afternoon is dedicated to reviewing real estate math. On Saturday and Sunday, we cover principles & practices, and law.

Your instructors will work through the 1001 questions found in the back of the sales associate textbook. It is recommended that you complete these questions at least 3 times in advance of the CRAM. These questions are designed to mirror the type of questions found on the actual state exam.

We strongly recommend attending this course prior to taking your state licensing exam!

**Weekends | Friday 1:00pm-6:00pm
Saturday & Sunday 9:00am-6:00pm**

**DORAL • NORTH MIAMI • TAMARAC
BOCA RATON • LANTANA • ORLANDO**

Jan 3	Mar 20	Jun 5	Aug 21	Oct 30
Jan 17	Apr 3	Jun 19	Sept 4	Nov 13
Feb 7	Apr 17	Jul 10	Sept 18	Dec 4
Feb 21	May 1	Jul 24	Oct 2	
Mar 6	May 15	Aug 7	Oct 16	

Broker Post-Licensing Course

60-Hour Real Estate Broker Post-License Course • \$419

As a licensed broker, you **MUST** complete this course before your first renewal deadline or your license will be null and void. We encourage you to complete this course as soon as possible. This course includes 30 hours of real estate office management and 30 hours of advanced topics in Florida real estate. If you have questions about this requirement including when you are due to renew your license, contact us at 1-800-732-9140.

Previous Gold Coast real estate broker students receive \$25 off classroom course tuition!

Days (4 Weeks) | Tues & Thurs 9:00am-5:00pm

DORAL • TAMARAC LANTANA • ORLANDO		NORTH MIAMI BOCA RATON	
Feb 4	Aug 4	Mar 3	Sept 1

Escrow Management • \$99

Are you opening a brokerage firm? Are you responsible for handling escrow funds? Escrow problems are some of the most common violations that the Florida Real Estate Commission deals with.

This 4-hour course covers the required laws, policies, and procedures to help you avoid unnecessary problems. This course is offered in class and online. Please contact our helpful Career Counselors for the current classroom schedule.



Available Online! Visit www.GoldCoastSchools.com



Industry Training

Property Management

Property Management • \$159

As the number of Floridians renting properties continues to increase at record rates, so does the demand for property managers. Whether you are interested in purchasing your first investment property or are looking to become a professional property manager, the basics are the same. This property management course will help you understand the responsibilities, functions, and skills involved in property management so that you can generate additional income performing these services.

1 Day | 9:00am-5:00pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA
Jan 14	Mar 24	Feb 11	Jan 10	Feb 28
Apr 23	Jul 9	May 19	Mar 26	May 27
Jun 8	Sept 30	Aug 20	Jun 22	Jul 31
Oct 30		Nov 23	Nov 7	Sept 17
Dec 18				

Administración de Propiedades

Administración de Propiedades • \$159

Así como se incrementa el número de inversionistas rentando propiedades en Florida así también se incrementa la demanda por administradores de propiedad. Ya sea que usted esté interesado en comprar su primera propiedad de inversión o desea convertirse en un administrador de propiedades profesional, este curso de administración de propiedades le ayudará a entender las responsabilidades, funciones y habilidades involucradas en la administración de propiedades de tal manera que pueda generar ingresos adicionales realizando estos servicios.

1 Día | 9:00am-5:00pm

DORAL	NORTH MIAMI	TAMARAC
May 9	Mar 17	Feb 4
Ago 3	Jul 14	Jun 11
Dic 9		Oct 10

Next Step

Free for anyone thinking about a starting a successful real estate career

Learn the next steps from experienced real estate brokers who will cover the following topics:

- How to decide where to work
- Real estate specialties
- Interview tips and questions to ask
- Employment relationships
- How to establish realistic goals and plans
- How to become a real estate entrepreneur
- Business budgeting & time management
- Prospecting, marketing, and accountability

Live Class Schedule | 1 Day | 9:00am-5:00pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Jul 13	Jan 13	May 18	Sept 14	Mar 16	Apr 6

Now available in 2 part webinar series:

Part 1: Choosing a Broker

Part 2: How to become a real estate entrepreneur

Visit www.GoldCoastSchools.com for more information.

Commercial Seminars

CS-1: Introduction to Commercial Real Estate Investment • \$139 (Includes 8 hours of FREC CE)

Part 1 of 4 commercial training program, in-depth discussion of essential topics including commercial industry opportunities, transactions, property types, measurement, leases, P&L statements, financing, cap rates, ratios, markets.

1 Day | Fri 9:00am-5:00pm

DORAL	TAMARAC	BOCA RATON
Jan 17	May 1	Sept 11

CS-2: Financial & Investment Analysis for Commercial Real Estate • \$189 (Includes 8 hours of FREC CE)

Part 2 of 4-part commercial training program. Answers the question, "What is it worth?" In-depth discussion of preparing financial statements, Direct Cap, "IRV" formula, values, projections, risk, discounting, compounding, DCFA, Cap Rates, financing and comparing investments.

2 Days | Fri & Sat 9:00am-5:00pm

DORAL	TAMARAC	BOCA RATON
Feb 14	Jun 12	Oct 9

CS-3: Insider's Guide to Acquiring Commercial Real Estate • \$189

Part 3 of 4-part commercial training program, uses a proven 8 Step Buying Process, buy real estate like a seasoned "pro". Planning guide, in-depth discussion of objectives, LOI's, loan commitments, due diligence.

2 Days | Fri & Sat 9:00am-5:00pm

DORAL	TAMARAC	BOCA RATON
Mar 13	Jul 24	Nov 13

CS-4: Insider's Guide to Building Wealth with Commercial Real Estate • \$189

Part 4 of 4-part commercial training program, markets-wealth building work together. Case studies, strategies, 8 Question Survey-market cycles. "Time Clock"- "Waveform"- "Crystal Ball", predict future conditions.

2 Days | Fri & Sat 9:00am-5:00pm

DORAL	TAMARAC	BOCA RATON
Apr 24	Aug 21	Dec 11

Save 11%! Register for all 4 seminars for only \$629.



Sanjeev Mangoli

Construction Program Director

Gold Coast School of Construction, Inc. is Florida's leading education provider for contractors seeking to obtain, renew, or enhance their contractor's license. Our experts are dedicated to walking you through the licensing process and answering any questions that you may have along the way.

Your contractor exam prep program is structured to simplify your preparation for the licensing exams so that you can quickly achieve your license and put it to use out in the field. Gold Coast then makes renewing your license easy with relevant and educational classroom and online continuing education courses. As you progress in your career as a licensed contractor, our industry training courses will help you develop specific skills used to grow your business and generate additional income.

No matter where you stand in your contracting career, Gold Coast will guide you in the right direction with the education you need.

Who must have a Contractor's License?

Any person who, for compensation, undertakes to, submits bids to construct repair, alter, remodel, add to, demolish or improve any building or structure including related Real Estate.

Contractor License Requirements

While the license requirements for specific types of licenses vary, these are the general state licensed contractors (certified) license requirements:

- 1 **Must be at least 18 years old and have good moral character.**
- 2 **Must have 4 years of proven experience in the respective field. (A combination of 1 year experience as a foreman and not less than 3 years of credits from an accredited college will qualify.)**

For more information on specific license requirements, please contact our helpful Career Counselors at 1-800-732-9140.

The reasons to choose Gold Coast Schools

- 1 **You receive education from the best instructors in the construction industry.**
 - Gold Coast instructors have years of experience in the construction industry and are experts in preparing you for passing the exam.
 - We teach and present the material in a way that makes it easy for you to understand and retain.
- 2 **Your tuition is valid for 1 year.**
 - Review courses at multiple locations for up to 12 months.
 - This policy is designed to show that we stand behind your success from start to finish.
- 3 **Your tuition includes both the Weekend Cram Reviews and the Contractor Workshops for 1 year.**
 - The weekend cram review is a powerful 1-day review that "zeros in" on the key exam topics to fully prepare you to pass your state exam.
 - Our Contractor Workshop is an intensive hands-on review that is instructor led and focused on condensing the material into 2 days of exam prep.
- 4 **Our course schedule is designed to enable you to get your license quickly.**
 - You are welcome to attend classes at multiple locations.
 - Your tuition includes our **New Online Self Study Modules** for up to 12 months.
 - Classes are offered in both English and Spanish.
- 5 **Gold Coast has a complete construction book store.**
 - We stock all of the state required books for most of the Florida contractor exams.
 - Visit our bookstore online at www.GoldCoastSchools.com or contact our helpful Career Counselors at 1-800-732-9140 to order.



Get Your State Certified Contractor License

Exam Prep Programs for Division I & II Contractor Licenses

Gold Coast School of Construction is the leader in construction education for both Registered County and State Certified contractors in the state of Florida. Students enroll with **Gold Coast** because they have one goal, to pass the state exam and become a licensed Contractor!

Our curriculum, methods, and team of experienced instructors are dedicated to helping every student achieve that goal.

Our Contractor Exam Prep Programs are divided into 3 parts, all of which are included in your tuition.

Part I:

- ❖ Comprehensive study guides complete with online presentations.
- ❖ Our exclusive study manuals that are topic specific with self contained learning segments.
- ❖ Multiple practice exams both online and in your study manual.

Part II:

- ❖ Weekly evening classroom instruction held in multiple locations.
 - ♦ A targeted lesson will be presented each evening.

Part III:

- ❖ Weekend Cram Reviews offered two to three times a month
 - ♦ This review consolidates the information and "zeros in" on exam topics ranging from business & finance, law, and the technical portion of the Contractor Exam.
- Note:** visit our student resource section on our website www.GoldCoastSchools.com for a complete schedule
- ❖ 2-Day Contractor Workshop offered once a month
 - ♦ All test related topics are condensed into a 2-day exam prep package focused on navigating the reference materials, negotiating exam type "trick questions", solving mathematical questions and efficiently using realistic exam type questions.

Tuition Information: Your tuition is valid for 1 year and you can attend all parts of this program, including weekend cram reviews & 2-day workshops at no extra charge as often as necessary within the tuition period.

Preparing to Pass Your Exam

A+ Contractor Workshop • \$299 per session **Included** with our Contractor Exam Prep programs

Pass your exams on the very first try! All test related topics and reference materials are condensed into a 2-day rigorous exam preparation package. Focus is on navigating the reference materials, negotiating exam type "trick questions" and solving mathematical questions quickly and efficiently using realistic exam type questions.

This course combines what would take months of evening classes, and consolidates your preparation down to 2-days of hands on learning, highlighting, and dog-eared pages containing important information that you will need to reference on your state licensing exam.

The program is divided into three parts:

- ❖ Business and Finance (Open to all license categories General, Roofing, A/C, etc)
- ❖ General Contractor: Contract Administration (General Contractors Only)
- ❖ General Contractor: Project Management (General Contractors Only)

Division I Contractor

General, Building, & Residential

Contractors • \$899 (Tuition does NOT include state-required reference books. Students may purchase them from Gold Coast.)

- ❖ **General Contractor:** a contractor whose services are unlimited as to the type of building and stories they may do.
- ❖ **Building Contractor:** a contractor whose services are limited to the construction of commercial buildings and single-dwelling or multiple-dwelling residential buildings, not exceeding three stories in height.
- ❖ **Residential Contractor:** a contractor whose services are limited to construction, remodeling, repair, or improvement of one-family, two-family, or three-family residences which are not more than two stories.

Classroom instruction as per schedule below from 6:30pm-9:00pm

Business & Finance First Two Weeks of the Month		
Project Management & Contract Administration Last Two Weeks of the Month		
TUESDAY	WEDNESDAY	THURSDAY
DORAL	NORTH MIAMI	TAMARAC
BOCA RATON	LANTANA	ORLANDO
TAMARAC (in Spanish)		DORAL (in Spanish)



Online Livestreaming Available!

Preparación para el Examen de Contratista en Español • \$899

(La matrícula no incluye libros de referencia requeridos por el estado.)

Las clases en español se dictan en nuestra localidades del Tamarac los martes y en Doral los jueves de 6:30pm-9:00pm. Además, podrá asistir a nuestros crams (los sábados una vez al mes) donde recibirá exámenes similares al del estado. El currículum de Gold Coast es un repaso intensivo de todos los temas incluidos en el examen estatal. Aunque el examen del estado se ofrece también en español, la Florida requiere que los libros de referencia y los materiales de Gold Coast estén solo en inglés.



Transmisión en Vivo en Línea

Business & Finance					
2 Days Sat & Sun 9:00am-5:00pm					
DORAL	TAMARAC	LANTANA	ORLANDO		
Mar 21	Jan 18	Aug 29	Jul 11	Feb 8	Oct 24
Nov 21	Mar 14		Sept 12	Apr 25	

General Contractor: Contract Administration					
2 Days Sat & Sun 9:00am-5:00pm					
DORAL	TAMARAC	LANTANA	ORLANDO		
Jun 27	May 30	Oct 3	Jan 25	Mar 28	Aug 1

General Contractor: Project Management					
2 Days Sat & Sun 9:00am-5:00pm					
DORAL	TAMARAC	LANTANA	ORLANDO		
Sept 26	Feb 8	Nov 14	Apr 18	Jul 25	Jun 13

Division II Contractors

Roofing Contractor • \$899

(Tuition does NOT include state-required reference books. Students may purchase them from Gold Coast.)

- ❖ **Roofing Contractor:** a contractor whose services are unlimited in the roofing trade. They can install, maintain, repair, alter, extend, or design and use materials and items used in the installation, maintenance, extension, and alteration of all kinds of roofing.

Classroom instruction as per schedule below from 6:30pm-9:00pm

Business & Finance First Two Weeks of the Month		
TUESDAY	WEDNESDAY	THURSDAY
DORAL	NORTH MIAMI	TAMARAC
BOCA RATON	LANTANA	ORLANDO
TAMARAC (in Spanish)		DORAL (in Spanish)

Roofing Trade Last Two Weeks of the Month	
TUESDAY	THURSDAY
DORAL	TAMARAC



Online Livestreaming Available!

Air Conditioning Contractor • \$899

(Tuition does NOT include state-required reference books. Students may purchase them from Gold Coast.)

- ❖ **Mechanical A/C Contractor:** a contractor who is qualified to work on medical gas, fuel gas, and A/C units over 25 tons cooling.
- ❖ **Class (A) A/C Contractor:** a contractor who is qualified to work on units over 25 tons cooling, and over 500,000 BTU heating.
- ❖ **Class (B) A/C Contractor:** a contractor who is qualified to work on units up to 25 tons cooling, and over 500,000 BTU heating.

Classroom instruction as per schedule below from 6:30pm-9:00pm

Business & Finance First Two Weeks of the Month		
TUESDAY	WEDNESDAY	THURSDAY
DORAL	NORTH MIAMI	TAMARAC
BOCA RATON	LANTANA	ORLANDO
TAMARAC (in Spanish)		DORAL (in Spanish)

A/C Class A & B Trade
Last Two Thursdays of the Month
TAMARAC

A/C Mechanical Trade	
First Thursday of the Month	Last Two Thursdays of the Month
TAMARAC	TAMARAC



Online Livestreaming Available!

Plumbing Contractor • \$899

(Tuition does NOT include state-required reference books. Students may purchase them from Gold Coast.)

- ❖ **Plumbing Contractor:** a contractor whose contracting business consists of the execution of contracts requiring the experience, financial means, knowledge, and skill to install, maintain, repair, alter, extend, or, when not prohibited by law, design plumbing.
- ❖ **A Plumbing Contractor** may install, maintain, repair, alter, extend, or design the following and more:
 - Sanitary drainage or storm drainage facilities;
 - Venting systems; public or private water supply systems;
 - Septic tanks; drainage and supply wells;
 - Swimming pool piping;
 - Irrigation systems;
 - Visit myfloridalicense.com for a complete list.

Classroom instruction as per schedule below from 6:30pm-9:00pm

Business & Finance First Two Weeks of the Month		
TUESDAY	WEDNESDAY	THURSDAY
DORAL	NORTH MIAMI	TAMARAC
BOCA RATON	LANTANA	ORLANDO
TAMARAC (in Spanish)		DORAL (in Spanish)

Plumbing Trade Last Two Thursdays of the Month
TAMARAC

Home Study Plus! • \$799

(Tuition does NOT include state-required reference books, Students may purchase them from Gold Coast.)

Our Home Study *Plus!* program includes a combination of the live-classroom Business & Finance Exam Prep Course, plus a Home-Study component for either Specialty Structure, Glass & Glazing, or Pool Contractor trade portion.

Specialty Structure Contractor: This license is for those seeking to get into the business of fabricating and erecting screen enclosures, hurricane protective devices and includes impact doors and windows, along with any ancillary foundation or masonry work.

Glass & Glazing Contractor: Our Glass and Glazing program offers an overview of the work involved with the processing and/or installation of glass curtain walls in high rise buildings, glass railing, impact windows etc.

Pool Contractor: This program prepares those pursuing their Florida state contractor's license for Pool and Spa contractors.

Classroom instruction as per schedule below from 6:30pm-9:00pm

Business & Finance First Two Weeks of the Month		
TUESDAY	WEDNESDAY	THURSDAY
DORAL	NORTH MIAMI	TAMARAC
BOCA RATON	LANTANA	ORLANDO
TAMARAC (in Spanish)		DORAL (in Spanish)

Trade 3 rd and 4 th Monday of the Month
TAMARAC



Continuing Education Packages

Gold Coast currently offers this course online. Please visit www.GoldCoastSchools.com for more information. Gold Coast Schools offers complete CE packages including ALL mandatory hours in both classroom and online formats for your convenience. DBPR Provider #0000983

- State registered, county registered, certified contractors and inspectors are required to complete 14 hours of CE prior to their renewal.
- Miami-Dade County licensed contractors must complete 16 hours of CE.
- Palm Beach County specialty contractors must complete 14 hours of CE, within the 2020-2021 renewal cycle.
- Broward County specialty licensed contractors must complete 4 hours of CE.



Available Online! Visit www.GoldCoastSchools.com

Mold Related Services • \$199

All licensed mold assessors and mold remediators must complete 14 hours of CE prior to July 31, 2020. Get a jump start on your mold related services CE requirements and don't take chances with your license. This 14-hour package includes ALL of the mandatory hours including moisture intrusion, mold safety, report writing, and standards of practice.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL	TAMARAC	LANTANA
Jul 18	Jun 27	Jul 11

Broward County Specialty & Engineered Contractor CE • \$99

All Broward County specialty contractors must complete 4 hours of approved Continuing Education every 2 years. This board approved package meets all of the new compliance requirements.

TAMARAC

1 Day Thurs 1:00pm-5:00pm	1 Day Sat 9:00am-1:00pm
May 21	Jul 23
	May 9
	Jun 20
	Aug 22

7 Hours of Live Classroom CE with Emphasis on F.S.489 & F.A.C.61G4 • \$349

This course fully meets the CILB disciplinary requirement. Additionally this course meets the "7-hour Business Practices Live CE" course requirement of the CILB probation committee.

1 Day | 9:00am-5:00pm

TAMARAC

Jan 30	Mar 26	May 28	Jul 30	Sept 17	Nov 19
Feb 27	Apr 30	Jun 25	Aug 27	Oct 29	Dec 17



CILB and BCAIB CE • \$199 | Miami-Dade CE • \$229

(Miami-Dade is only offered in Doral, NORTH MIAMI, and Broward)

This package is for general, building, residential, roofing, A/C, and plumbing contractors, as well as inspectors, plans examiners, and building officials.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Mar 28	Jun 6	Mar 14	May 16	Apr 25	Mar 28
Apr 18	Jul 18	Apr 4	Jul 25	May 30	May 30
May 16*	Aug 8	May 30	Aug 15	Jun 13	Jun 27
Jun 13		Jun 27		Jul 18	Aug 15
Jul 25		Jul 18*		Aug 22	
Aug 1*		Jul 29*			
Aug 15		Aug 1			
Aug 26*		Aug 22			

* Curso en español. * Class starts on Wednesday. Note: Miami-Dade contractors stay until 6pm on Day 1.

ECLB • \$199 | Miami-Dade • \$229

(Miami-Dade is only offered in Doral, North Dade, and Broward)

This package includes 14 hours of the required CE for electrical contractors. An additional 1-hour laws & rules course is now required and can be completed online.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL	NORTH MIAMI	TAMARAC	LANTANA	ORLANDO
Jul 25	Jun 6	Jun 27	Jun 13	Jun 27

Note: Miami-Dade contractors stay until 6pm on Day 1.

Home Inspectors CE • \$199

This package includes 14 hours of the required CE for licensed home inspectors.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL	NORTH MIAMI	TAMARAC	LANTANA	ORLANDO
Jul 25	Jun 6	Jun 27	Jun 13	Jun 27

Note: Miami-Dade contractors stay until 6pm on Day 1.

Don't Wait! RENEW NOW
CILB Certified Contractors Renew
August 31, 2020

Call Us Today! 1-800-732-9140

Building Inspector

Florida Licensed Building Inspectors

Licensed Building Inspectors are in high demand from both engineering companies and municipal governments throughout Florida. F.S. 468 requires qualified individuals to pass an intensive 2-part examination.

Part 1 – Principles and Practices of Florida Law This exam covers approximately 8 topic areas and must be passed for all the inspector license categories standard, electrical, mechanical, plumbing, CABO, plans examiner or building official.

Part 1 includes the Principles & Practices of Florida Law Exam Prep Simulator. This exam prep simulator includes hundreds of professionally written questions that will aid you in preparing for the Laws & Rules portion of your state Building Inspectors / Plans Examiners exam.

Part 2 – Technical Standard Building Inspector or Plans Examiner Required for those aspiring to become licensed in this category, this exam tests the applicant's knowledge of the technical applications of the Florida Building Code with an emphasis on structural elements.

Part 2 includes the ICC Building Code Study Companion workbook.

Individual Courses	Principles & Practices of Florida Law	\$249*
	Standard Building Inspector	\$299*
	Standard Plans Examiner	\$349*
Packages	2-Part Package (save \$49) <i>Principles & Practices and Building Inspector</i>	\$499*
	3-Part Package (save \$298) <i>Principles & Practices, Building Inspector, and Plans Examiner</i>	\$599*

*Does not include reference materials.

2 Days Saturday & Sunday			
Principles & Practices (Saturday 9:00am-3:00pm)			
Technical Standard Building Inspector (Sunday 9:00am-6:00pm) or Plans Examiner (Saturday 3:00pm-6:00pm and Sunday 9:00am-6:00pm)			
DORAL	TAMARAC	LANTANA	ORLANDO
Jan 11	Feb 22	Mar 28	Mar 21
Jun 27	Aug 1	Oct 3	Nov 7

Pre-Licensing Courses

County Business & Finance • \$199

(Tuition does NOT include county-required reference books, Students may purchase them from Gold Coast.)

This course prepares you for the County Business and Finance exam. This exam is mandatory regardless of specific trade. This course provides the foundational knowledge required in managing a contractor's business. Our intense one-day training session covers the financial, marketing and management topics needed to help you pass your exam and operate your business more efficiently and profitably. Our expert instructors will teach for Prov assessment testing, which is valid in Broward, Dade, and Palm Beach Counties and use additional reference materials from the NASCLA Contractors Guide to Business.

1 Day | Sat 9:00am-1:00pm

DORAL

TAMARAC

Jan 25	May 16	Sept 12	Mar 7	Jul 25	Nov 7
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Home Inspector Online Pre-License Course • \$949

120 hours of comprehensive training focused on the 8 key components of a home structure and the critical aspects of conducting a professional home inspection. This course meets the 120-hour initial educational requirement to obtain the Florida Home Inspector License. Contact our helpful Career Counselors for more information and to register. DBPR Course approval #0000885 Does not include reference materials.

Financial Responsibility and Stability in Construction Online • \$149

This course is designed to allow construction licensees and applicants to meet the requirements of F.A.C. 61G4-15.006 that enable the applicant to reduce the required licensing bond or letter of credit requirement by 50%. CILB Provider #0000983 | CILB Course #0609763 (14-Hr Financial Responsibility, 14-Hr General)

Enhance your Construction Career

Bidding & Estimating • \$379

Designed for contractors as either an introduction to construction bidding & estimating or to fine tune those skills. This information packed weekend introduces you to the basics of preparing different types of estimates that are used to bid on everyday construction projects. This class involves discussions and examples about real-world construction projects. Includes estimating book worth \$125, excel documents, and an introduction to online tools.

2 Days | Sat-Sun 9:00am-5:00pm

DORAL

TAMARAC

ORLANDO

Feb 1	Aug 15	May 30	Nov 7	Oct 24
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Plan Reading • \$349

This 2-day seminar will provide you with the knowledge needed to read and interpret an architectural set of building plans. Topics covered include floor plans, symbols, elevations, shop prints, and schedules of units. Jump start your career by learning how to accurately read blueprints and avoid costly mistakes. A full set of plans and a workbook are included.

2 Days | Sat & Sun 9:00am-5:00pm

DORAL

TAMARAC

Feb 15	Aug 8	Apr 25	Oct 24
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Wind Mitigation Inspection Techniques & Training 3-Hour CE plus exam • \$179

This course meets all of the prerequisites that allow Florida licensed home inspectors to legally perform the hurricane wind mitigation inspection. It also helps existing contractors to fine tune their skills to properly document and report the Uniform Mitigation Verification Inspection form.

1 Day | Sat 9:00am-1:00pm

DORAL

TAMARAC

May 9	Nov 7	Feb 15	Aug 15
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1-800-732-9140

Gold Coast Schools | 17



Kevin Milner

Insurance Program Director

Insurance is the foundation of financial security for your business and family. It offers protection and economic independence against uncertainties of everyday life. By choosing a career in the insurance industry, you will be able to offer your clients a variety of products to help them plan for their future.

In order to offer insurance to the public, you, as an agent, must have the appropriate licensing authority. Whether you are interested in life, health, auto, home, or commercial insurance, or looking for a career as a general, personal, or surplus lines agent, **Gold Coast** has a selection of courses to help you achieve that license.

Already licensed? **Gold Coast** offers a series of CE courses that meet Florida DFS standards. We can assist you in maintaining your CE compliance responsibilities.

*Classes are offered in conjunction with the Professional Agents, Brokers, and Companies Association (PABC) (FLDFS #753).

Insurance License Requirements

- 1 **Successfully complete the pre-licensing course for the license that you are looking to achieve.**
 - See pages 19-20 for licensing courses.
- 2 **Submit an online application along with electronic fingerprints.**
 - Visit www.myfloridacfo.com/division/agents to apply and view a complete list of license qualifications.
- 3 **Pass your state licensing exam.**

Gold Coast staff and instructors are here to help you each step of the way and can be reached at 1-800-732-9140.

The reasons to choose Gold Coast Schools

- 1 **You receive education from the best instructors in the insurance industry.**
 - **Gold Coast** instructors are experts in insurance and classroom instruction. You will benefit from this if you have been away from the classroom for a while.
 - We teach and present the material in a way that makes it easy for you to understand and remember.
- 2 **Your tuition is valid for 1 year.**
 - **Gold Coast** does not believe in charging retake fees.
 - This policy is designed to show that we stand behind your success from start to finish.
- 3 **Your tuition includes the required state study manual.**
 - All Life & Health pre-licensing courses include the most current version of the **Gold Coast** Schools study manual. A copy of state study manual is available for purchase from our bookstore.
 - All Property & Casualty pre-licensing courses include a copy of our exclusive **Gold Coast** Schools study manual and the most current copy of state study manual.
- 4 **Your tuition includes the exam cram course (if applicable).**
 - This is a review of the key concepts needed to pass your state exam on the first attempt.
 - Most students complete their course, attend a cram, and then pass the state exam. However, you are welcome to attend multiple cram classes at no additional charge when space is available for up to 1 year.
- 5 **We help you find employment upon completion.**
 - We put you in contact with top insurance companies which strive to hire **Gold Coast** graduates.
 - Visit the Career Opportunities section of the **Gold Coast** Website at www.GoldCoastSchools.com.
- 6 **We offer the best schedule and number of available classes.**
 - Courses are offered in a variety of formats in order to accommodate your busy schedule.
 - With the most start dates, at **Gold Coast**, you never have to wait to retake a portion of the class if you need to make up hours due to illness, or for any other reason.

Property & Casualty

Property & Casualty Blended Courses

Students are enrolled in a traditional classroom environment with unit reviews and examinations completed online.

Our unique ongoing modular scheduling allows students to mix and match by attending classes in more than one format. By combining classes, students may be able to complete the required curriculum even faster than the times indicated!

Tuition includes the required state study manual, our exclusive course outline, and our famous exam cram. Students may attend classes and the exam cram for up to 1 year at no additional cost.

FLDFS Course Approvals:
 General Lines Agent 2-20 #100754
 Personal Lines Agent 20-44 #100795
 2-20 Agent Conversion #100772
 Surplus Lines Agent 1-20 #100949

Save 10%! Ask about our Study Buddy Discount Program.

2-20 Conversion Course

40-Hour 2-20 Conversion Blended Course • \$429

This 40-hour conversion course allows 4-40 customer representative, 20-44 personal lines agent, or 0-55 service representative the ability to qualify for a 2-20 license without completing the full 200 hours of pre-licensing education. Students must meet specific state eligibility requirements, pass this 40-hour conversion course, and pass the state exam to obtain their 2-20 license. Tuition includes the required state study manual, our exclusive Q&A study manual, and our famous exam cram.

Days (1 Week) | Mon-Fri 9:00am-5:00pm

TAMARAC		ORLANDO	
Jan 27	Jul 27	Mar 2	Jul 13
Mar 23	Oct 5	May 4	Nov 2
May 26*	Dec 7		

*Tuesday - Saturday

Property & Casualty Exam Cram

Included with our General Lines 2-20 Agents, Personal Lines 20-44, and 2-20 Conversion Courses (\$279 for non-Gold Coast Students)

This 3-day review is designed to condense the material and hone in on the key concepts needed to pass the state exam. Your tuition allows attendance for up to 1 year at no additional charge. Tuition includes our exclusive Q&A study manual but does NOT include the state study manual, which is sold separately.

3 Days | Fri-Sun 9:00am-5:00pm

DORAL	TAMARAC	LANTANA	ORLANDO
Feb 21	Jan 17	Mar 6	Mar 13
Apr 24	Apr 3	Jun 26	May 15
Aug 28	Jul 31	Sept 25	Aug 28
Dec 11	Oct 16	Nov 6	Nov 6

General Lines Course

200-Hour General Lines Agent 2-20 Blended Course • \$1,199

This license is used for the purpose of transacting business related to home, auto, business, workers compensation, bonds, and more. This is one of the most valuable insurance licenses to have.

Days (3 Weeks) | Mon-Fri 9:00am-6:00pm

DORAL		TAMARAC		LANTANA		ORLANDO	
Jan 13	Jul 13	Jan 6	Jul 6	Feb 3	Aug 3	Feb 10	Jul 27
Mar 16	Sept 21	Mar 2	Sept 14	Apr 6	Oct 5	Apr 6	Oct 5
Apr 27	Nov 2	May 4	Nov 9*	Jun 1	Nov 30	Jun 8	Nov 30

*Skip Thanksgiving week

**Weekends (approx. 9-11 weeks)
Sat & Sun 9:00am-5:00pm**

**Evenings (approx. 12-14 weeks)
Mon/Wed/Thur 6:30pm-10:30pm**

DORAL			TAMARAC		
Jan 4	May 2	Sept 12	Jan 6	May 4	Aug 31
Feb 1	Jun 6	Oct 10	Feb 3	Jun 1	Oct 5
Feb 29	Jul 11	Nov 7	Mar 2	Jun 29	Nov 2
Mar 28	Aug 8	Dec 5	Apr 6	Aug 3	Nov 30

Personal Lines Course

60-Hour Personal Lines Agent 20-44 Blended Course • \$429

This license is used for the purpose of transacting business related to personal auto, homeowners, and dwelling insurance (non-commercial). *Contact us for weekend and evening options.*

Days (1 Week) | Mon-Fri 9:00am-6:00pm

DORAL		TAMARAC		LANTANA		ORLANDO	
Jan 13	Jul 13	Jan 6	Jul 6	Feb 3	Aug 3	Feb 10	Jul 27
Mar 16	Sept 21	Mar 2	Sept 14	Apr 6	Oct 5	Apr 6	Oct 5
Apr 27	Nov 2	May 4	Nov 9	Jun 1	Nov 30	Jun 8	Nov 30

Surplus Lines Course

60-Hour Surplus Lines Agents 1-20 Blended Course • \$899

Gold Coast offers this course in a 4-day format enabling you to complete the surplus lines license requirement quickly. P&C agents typically add this license to their credentials so that they can place coverages for their customers who may need a policy that is not offered by authorized insurers. Widen your marketing and income in the non-admitted field of insurance.

Markets include:

- Aircraft insurance
- Commercial contracting
- Marine fireworks displays and sales
- Cargo insurance and many more!

Days (1 Week) | Mon-Thurs 9:00am-6:00pm

TAMARAC			ORLANDO		
Feb 3	Jun 1	Oct 12	Mar 16	Jul 20	Nov 9



Life & Health Insurance Course

60-Hour Life, Health, and Variable Contracts, 2-15 Agents Qualification Blended Course (#96062) Basic \$249 | Full-Service \$299 (Includes cram course)

This course will provide you with the necessary knowledge to pass the Florida Department of Financial Services Pre-Licensing Exam for the Life, Health and Variable Contracts (2-15 Agent).

The blended course format includes intense, knowledge filled classroom sessions and a mandatory online self-study module. The online portion will include a video-based learning segment on Florida Laws and Rules, a series of practice exams, and an end-of-course timed online cumulative exam.

This course is available in 2 formats. The basic format includes our exclusive **Gold Coast** study manual and unlimited attendance in the course for up to 1 year. The full-service format includes everything from our basic course, with the additional of our famous 1-day exam cram. A copy of the most current state study manual is available for purchase from our bookstore.

Gold Coast offers online pre-licensing insurance training. Please contact our helpful Career Counselors for more information.

2-15 Agent: Life, Health, and Variable Contracts #93449

2-14 Agent: Life & Variable Contracts Only #96393

2-40 Agent: Health Insurance Only #96397

Days (1 Week) Mon-Thurs 9:00am-6:00pm plus online module							
DORAL	NORTH MIAMI	TAMARAC		BOCA RATON	LANTANA	ORLANDO	
Jan 20	Feb 10	Jan 13	Jul 13	Jan 6	Feb 17	Jan 13	Aug 17
Mar 9	Apr 20	Feb 3	Aug 17	Mar 9	Apr 13	Mar 9	Sept 8*
May 18	Jun 15	Mar 2	Sept 14	May 4	Jun 8	May 18	Oct 26
Jul 20	Aug 10	Apr 6	Oct 5	Jul 6	Aug 3	Jun 8	Nov 16
Sept 21	Oct 19	May 11	Nov 9	Sept 8*	Oct 12	Jul 6	
Nov 2	Dec 14	Jun 1	Nov 30	Nov 16	Dec 7		

*Tuesday - Friday

2 Consecutive Weekends Sat & Sun 9:00am-6:00pm plus online module							
DORAL		TAMARAC		BOCA RATON	LANTANA	ORLANDO	
Jan 11	Jul 11	Jan 25	Jul 11	Feb 8	Jan 18	Feb 15	Sept 12
Feb 8	Aug 22	Feb 22	Aug 15	Apr 18	Mar 7	Apr 18	Oct 3
Mar 7	Sept 26	Mar 21	Sept 26	May 30	Apr 25	Jun 13	Nov 7
Apr 25	Oct 24	Apr 4*	Oct 17	Aug 1	Jul 25	July 11	
May 30	Nov 14	May 16	Nov 14	Oct 3	Sept 12		
Jun 20	Dec 12	Jun 13	Dec 12	Dec 5	Nov 7		

*Skip Easter Weekend



Available Online! Visit www.GoldCoastSchools.com

Seguro de Vida & Salud

Curso Mixto de 60-Horas Licencia de Agente de Salud, Vida, y Contratos Variables 2-15 (#100219) • \$249

Este curso le aportará los conocimientos necesarios para pasar el examen de pre-licencia de Salud, Vida y Anualidades en la Florida (2-15 Agent). Incluye temas de seguros de vida, de salud, anualidades, herramientas de planeación financiera, productos de servicios sociales, incapacidades, y mucho más. Su matrícula es válida por un año e incluye el manual del estado en Español.

1 Semana Lun-Dom | 9:00am-6:00pm

DORAL		TAMARAC	
Feb 10	Ago 17	Ene 20	Jul 20
Mar 30	Oct 5	Mar 9	Sept 21
Jun 8	Nov 30	May 11	Nov 16

Life & Health Exam Cram Course

Included with our Life & Health, Full-Service course (\$179 for non-Gold Coast Students)

The Exam Cram is a review course designed to help you pass the state exam the first time! It's also available to students from other schools. Tuition is valid for up to 1 year and includes **Gold Coast's** exclusive Q&A study manual.

1 Day | 8:30am-6:00pm

DORAL	NORTH MIAMI	TAMARAC		BOCA RATON	LANTANA	ORLANDO	
Feb 1	Jan 9	Jan 24	Jul 31	Jan 15	Feb 25	Jan 24	Jul 23
Apr 9	Mar 4	Feb 14	Aug 28	Mar 30	Jun 17	Mar 3	Oct 1
Jun 5	May 5	Mar 20	Oct 2	May 13	Aug 19	Apr 16	Oct 30
Aug 5	Jul 2	Apr 24	Oct 30	Jul 17	Oct 6	May 9	Nov 23
Oct 17	Sept 12	May 29	Nov 20	Sept 22		Jun 30	
Dec 12	Nov 23	Jun 26	Dec 18	Nov 6			

Insurance Continuing Education

Gold Coast is South Florida's school of choice for insurance agent, adjuster, and customer representative continuing education (CE).

All agents and adjusters must complete 24 hours of approved CE by the end of their birth month, every 2 years. Individuals who have been licensed in Florida for 6 years or more, qualify for a reduction from 24 hours to 20 hours. Customer representatives are required to complete a total of 10 hours of approved CE by the end of their birth month, every 2 years.

Agents, adjusters, and customer representatives are required to complete a 5-hour Law & Ethics Update course as approved by DFS and specific to the license they hold. A licensee who holds multiple insurance licenses must

complete an update course that is specific to at least one of the licenses held. Except as otherwise specified by DFS, remaining required CE hours are elective and may consist of any course approved by the DFS under F.S. 626.2815.

It is the licensee's responsibility to enroll in the correct subjects and hours to comply with the Florida requirements. DFS rules prohibit receiving CE credit for the exact same course taken a second time within 24 months of the first attendance. To confirm your individual CE requirements, please visit myfloridaco.com or contact DFS at (850) 413-3137. These courses have been approved by the DFS for insurance CE credit.

Insurance Continuing Education

Agent and Adjuster Course Tuition

Individual Courses	3-Hour	\$59
	4-Hour	
	5-Hour	
Course Packages	8-Hour Package	\$99
	20-Hour Package	\$199
	24-Hour Package	\$229

All continuing education courses have been approved as both a classroom and webinar. Webinar dates and times, when available, will be posted on our website at www.GoldCoastSchools.com

Agent Continuing Education

Continuing Education Schedule January - June

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Jan 3: Z105/AL20a Jan 18: W20/W30 Jan 28: W60/W70	Jan 21: V60/PC20a	Jan 11: W40/W50 Jan 16: V40/L20a Jan 30: V70/V80	Jan 14: W80/W90	Jan 24: V50/H20a	Jan 17: V40/L20a Jan 25: V90/W10
Feb 7: V60/PC20a Feb 19: PA07/PA08	Feb 15: V90/W10 Feb 27: PA06/PA20a	Feb 6: PA09/PA10 Feb 21: V50/H20a Feb 29: X10/X20	Feb 3: V40/L20a	Feb 12: Z105/AL20a	Feb 7: V60/PC20a
Mar 19: V50/H20a Mar 28: V70/V80	Mar 10: V40/L20a	Mar 6: W20/W30 Mar 17: V90/W10 Mar 24: V60/PC20a	Mar 5: W40/W50 Mar 27: X10/X20	Mar 14: V70/V80	Mar 5: W60/W70 Mar 23: V50/H20a
Apr 15: V40/L20a Apr 28: X10/X20	Apr 24: PA09/PA10	Apr 4: W40/W50 Apr 10: PA06/PA20a Apr 21: W60/W70 Apr 22: PA07/PA08	Apr 7: V50/H20a	Apr 30: V60/PC20a	Apr 2: W80/W90 Apr 21: V40/L20a
May 12: V90/W10 May 27: V60/PC20a	May 11: W40/W50	May 2: V70/V80 May 7: Z105/AL20a May 19: W80/W90 May 29: V50/H20a	May 9: W20/W30	May 21: V40/L20a	May 14: V60/PC20a May 29: W20/W30
Jun 9: PA09/PA10 Jun 25: W80/W90	Jun 13: V50/H20a	Jun 4: V60/PC20a Jun 15: X10/X20 Jun 22: V40/L20a	Jun 12: Z105/AL20a	Jun 1: V90/W10 Jun 27: PA06/PA20a	Jun 12: V50/H20a Jun 29: PA09/PA10

Step 1. Complete the 5-hour Law & Ethics Update course in your license category.

CODE	COURSE NAME	HRS	ID#	TIME
L20a*	Life Agents (2-14) 5-Hr Law & Ethics	5	110487	1pm-6pm
H20a*	Health Agents (2-40) 5-Hr Law & Ethics	5	110485	1pm-6pm
PC20a*	P&C Agents (2-20) 5-Hr Law & Ethics	5	110489	1pm-6pm
AL20a	All Lines Adjuster (6-20) 5-Hr Law & Ethics	5	110484	1pm-6pm
PA20a	Public Adjuster (3-20) 5-Hr Law & Ethics	5	110488	1pm-6pm

* Meets 4-40 licensee requirements.
* Meets 2-15 agent requirements.

Step 2. Complete 15 or 19 hours of elective courses depending on how long you have been licensed.

CODE	COURSE NAME	HRS	ID#	TIME
V40	Simplifying Fixed Annuities	3	110513	9am-12pm
V50	Health Insurance Concepts of Today	3	110566	9am-12pm
V60	Dissection of the Business Owners Policy	3	110503	9am-12pm
V70	I am Licensed ... Now What?	4	110505	9am-1pm
V80	Opening Your Own Insurance Agency	4	110551	2pm-6pm
V90	Medicare Parts A thru D	4	110509	9am-1pm
W10	The World of Social Security	4	110514	2pm-6pm
W20	Introduction to Life & Health Insurance	4	110507	9am-1pm
W30	Business Succession Planning	4	110496	2pm-6pm
W40	Wills and Trusts	4	110515	9am-1pm
W50	Disability Income: Individual vs. Group	4	110499	2pm-6pm
W60	Florida Auto: Personal & Commercial	4	110504	9am-1pm
W70	Navigating the Homeowners Policy	4	110510	2pm-6pm
W80	Workers' Compensation & Employers' Liability	4	110516	9am-1pm
W90	Insurance Alternatives, Taxes and Proceeds	4	110538	2pm-6pm
X10	Can I Be Sued For That?	4	110497	9am-1pm
X20	Emerging Risks	4	110512	2pm-6pm
Z105	Assignment of Benefits	3	110537	9am-12pm

Adjuster Continuing Education

Insurance Adjuster Continuing Education Schedule January - June

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Jan 3: Z105/AL20a	Feb 27: PA06/PA20a	Feb 6: PA09/PA10	Jun 12: Z105/AL20a	Feb 12: Z105/AL20a	Jun 29: PA09/PA10
Feb 19: PA07/PA08	Apr 24: PA09/PA10	Apr 10: PA06/PA20a		Jun 27: PA06/PA20a	
Jun 9: PA09/PA10		Apr 22: PA07/PA08			
		May 7: Z105/AL20a			

All Line Adjusters (6-20) Agents are eligible to complete both Public Adjuster and/or Agent Continuing Education courses. All Line Adjusters must also complete their own '5-Hour Law & Ethics' course in addition to their remaining elective courses.

Public Adjusters (3-20) can only satisfy elective credits by taking CE courses specifically approved for Public Adjusters. Public Adjusters must complete their own '5-Hour Law & Ethics' course in addition to their remaining elective courses.

Public Adjuster CE Courses

CODE	COURSE NAME	HRS	ID#	TIME
PA20a	Public Adjuster (3-20): 5-Hr Law & Ethics	5	110488	1pm-6pm
PA06	Insuring Flood Exposures	3	110506	9am-12pm
PA07	Settling Property Claims	4	110586	9am-1pm
PA08	Mold: Effects, Growth, Controls, and Coverages	4	110636	2pm-6pm
PA09	Ordinance or Law	4	110665	9am-1pm
PA10	Good Faith / Bad Faith - Claims Handling	4	110684	2pm-6pm



Daniel Flietstra

MLO Program Director

Gold Coast is focused on providing you with Florida's leading mortgage loan originator (MLO) program to help you obtain and renew your mortgage license. As a licensed MLO, you are qualified to originate FHA loan products, conforming loans, hard money loans, and many others, thus offering a wide variety of income opportunities.

Our pre-license, exam prep and continuing education courses are taught by industry experienced professionals who understand what you need to know to be successful in your career. Classes are designed to combine the course material with real-world application to provide useful and relevant information in an engaging format that you will truly enjoy.

We will help you through the entire process for obtaining and renewing your license so that you can focus on your career. Contact our helpful Career Counselors today to learn more.

Mortgage Loan Originator License Requirements

- 1 **Successfully complete the 20-Hour SAFE comprehensive pre-licensing course.**
- 2 **Obtain your unique ID number from the NMLS by visiting their Web site at <http://mortgage.nationwidelicencingsystem.org>.**
- 3 **Submit an application through the NMLS website.**
- 4 **Pass the NMLS national MLO exam.**

Our knowledgeable staff and instructors are dedicated to helping you with each of these steps.

The reasons to choose Gold Coast Schools

- 1 **You receive education from the best instructors in the mortgage industry.**
 - Gold Coast instructors are experts in mortgage loan originations and classroom instruction, which benefits those students who have been away from a classroom setting for some time.
 - We teach and present the material in a way that makes it easy for you to understand and remember.
- 2 **Your tuition is valid for 1 year.**
 - Gold Coast does not believe in charging retake fees.
 - This policy is designed to show that we stand behind your success from start to finish.
- 3 **We can help you find employment upon completion.**
 - Visit the Career Opportunities section of the Gold Coast Website at www.GoldCoastSchools.com.
 - Attend a free Gold Coast Career Fair where you can meet professionals from many different companies. This gives you the opportunity to compare them to see which one is perfect for you.
- 4 **Our license renewal courses enable you to keep your license active.**
 - We make renewing your license easy with relevant and engaging continuing education courses.
- 5 **Our MLO cram review course helps you pass the exams.**
 - Additional review of the materials is available in our MLO cram review course.
 - Focus on the key topics needed to pass the national MLO exam.

MLO Pre-Licensing Course

20-Hour SAFE Comprehensive Course (#1538)
Includes the **2-Hour Florida SAFE Law Course** (#6750)
Basic \$299 | Full-Service \$399 (Includes Cram Course)

Our Mortgage Loan Originator (MLO) Pre-License course is designed to meet the educational requirements to get your license while preparing you for a career in the mortgage industry.

Students will develop a unique perspective of the banking and finance, real estate, and credit profession. Mortgage loans are vital to the US economy as they consume over 30% of a home owner's gross income. Get on the right side of this multi-trillion dollar business!

The classroom 20-Hour SAFE Comprehensive course and the 2-Hour Florida SAFE Law course are offered through Gold Coast Professional Schools, NMLS Provider ID #1400204.

The online 20-Hour SAFE Comprehensive course and the 2-Hour Florida SAFE Law course are offered through the Association of Mortgage Educators, NMLS Provider ID #1400214.

Please visit our website at www.GoldCoastSchools.com for any updated approval numbers.

Save 10%! Ask about our Study Buddy Discount Program.



Available Online! Visit
www.GoldCoastSchools.com

2½ Days Fri 1:00pm-6:00pm Sat-Sun 9:00am-6:30pm					
DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Jan 24	Jan 31	Jan 10	Feb 14	Jan 17	Jan 17
Feb 14	Mar 27	Mar 6	Apr 3	Mar 20	Feb 28
Mar 20	May 29	May 15	Jun 12	May 15	Jun 12
May 1	Jul 24	Jul 10	Aug 14	Jul 17	Jul 24
Jun 5	Oct 9	Sept 18	Oct 23	Oct 16	Sept 11
Jul 31	Dec 18	Nov 13	Dec 11	Nov 20	Oct 9
Aug 14					Dec 11
Oct 2					
Oct 30					
Dec 4					

3 Days Tues/Wed/Thu 9:00am-5:00pm							
DORAL			TAMARAC			ORLANDO	
Jan 14	May 5	Sept 8	Feb 18	Jun 23	Oct 27	Apr 7	Aug 25
Mar 3	Jul 14	Nov 10	Apr 14	Aug 18	Nov 17	May 12	Nov 3

MLO National Cram Course

Included with our Full Service 20-Hour SAFE Comprehensive Course (\$129 for non-Gold Coast Students)

New applicants for the MLO license must pass the NMLS national exam. Gold Coast offers a 1-day cram course designed to prepare you to pass the challenging exam the first time!

When enrolled in this course, you will receive our exclusive course workbook including practice questions designed to help you test your knowledge and prepare you to pass the exam. We gladly allow you to review this course at no charge for up to 1 year.

1 Day 9:00am-1:00pm					
DORAL			TAMARAC		
Jan 21	May 21	Sept 3	Jan 28	May 26	Sept 22
Feb 6	Jun 10	Oct 6	Feb 25	Jun 29	Oct 31
Mar 12	Jul 7	Nov 5	Mar 31	Jul 28	Nov 24
Apr 20	Aug 11	Dec 4	Apr 29	Aug 28	Dec 15

Continuing Education

8-Hour Continuing Education Includes the required **1 Hour of Florida Law • \$149**

Gold Coast makes it easy to renew your MLO license and keep it active. The SAFE Act requires mortgage loan originators licensed in Florida to complete 8 hours of approved continuing education each year by December 31.

Our course will meet the educational requirements and will be held in a 1-day format that is both informative and engaging.

Required topics include:

- 3 hours of federal law and regulations
- 2 hours of ethics including instruction on fraud, consumer protection, and fair lending issues
- 2 hours of training related to lending standards for the nontraditional mortgage product market
- 1 hour of Florida Office of Financial Regulation (FL-OFRR) defined electives

The classroom 8-Hour continuing education course and the 1-Hour Florida are offered through Gold Coast Professional Schools, NMLS Provider ID #1400204. The online 8-Hour continuing education course is offered through the Association of Mortgage Educators, NMLS Provider ID #1400214.

1 Day 9:00am-6:00pm					
DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Jul 15	Aug 6	Jul 30	Aug 10	Sept 1	Sept 16
Aug 24	Sept 12	Aug 31	Sept 18	Oct 1	Oct 13
Sept 25	Oct 8	Sept 30	Oct 15	Nov 3	Dec 1
Oct 5	Nov 10	Oct 20	Nov 12	Dec 5	
Oct 19	Dec 3	Nov 7	Dec 10		
Nov 2		Nov 25			
Nov 23		Dec 17			
Dec 8					



Available Online! Visit
www.GoldCoastSchools.com



Patricia Rogers

CAM Program Director

There is a high demand for well-trained individuals who understand the ins and outs of managing various aspects of residential community associations. Our program is designed to make it easy for you to get your community association management (CAM) license and start a successful career in this field.

We help you learn with discussions of statutory requirements, management services, meeting and election requirements, controlling funds, preparing budgets and financial documents, key maintenance responsibilities, insurance requirements, handling day-to-day activities of an association, and other important topics.

With a large portion of Florida residents living in communities controlled by a board of directors, the CAM license is a great license to obtain. Whether you take courses in the classroom or online, we are here to help you realize your objectives as a CAM.

Who must have a CAM License?

Anyone who is paid to perform management services for a residential community association, or associations, with more than 10 units or an annual budget(s) of more than \$100,000 must have a community association manager license.

How to get your CAM license

- 1 **Successfully complete the 16-Hour pre-licensing course.**
 - The course is offered in **classroom** and **online** formats.
- 2 **Submit a state application along with electronic fingerprints.**
 - All applicants must be at least 18 years of age.
 - For more licensing information, please visit the DBPR Web site at www.myfloridalicense.com.
- 3 **Pass the state exam.**
 - Our entire program is designed to enable you to pass the state exam with ease, obtain your CAM license and start your new career.
 - Our staff and instructors are here to help you make your licensing experience easy.

The reasons to choose Gold Coast Schools

- 1 **You receive education from the best instructors in the CAM industry.**
 - Gold Coast instructors are experts in community association management and classroom instruction. You'll benefit from this if you have been away from the classroom for a while.
 - We teach and present the material in a way that makes it easy for you to understand and remember.
 - Our Program Director, Patricia Rogers, is available to answer your questions via email at progers@GoldCoastSchools.com
- 2 **Your tuition is valid for 1 year.**
 - Gold Coast does not believe in charging retake fees.
 - This policy is designed to show that we stand behind your success from start to finish.
- 3 **Your tuition includes the cram course.**
 - The cram course focuses on key concepts through class exercises, multiple choice, True and False, and mix-match exams, designed to help you pass the state exam on your first attempt.
 - Take advantage of the opportunity to ask questions and complete an exam practice session.

CAM Pre-Licensing Course

16-Hour CAM Pre-Licensing Course
Basic \$299 | Full-Service \$399 (Includes cram course)

Gold Coast is the established leader in Florida CAM education. Our highly successful CAM program has helped thousands of students get licensed, and it will do the same for you. By utilizing exclusive materials and well qualified and informed CAMs as instructors, learning becomes easy.

Most students choose to enroll in our full-service option because it includes our cram review course. Our basic option includes the same course and materials but does not include the helpful cram review course. We provide you with an in-depth text, based on the DBPR content outline, to help you learn required materials. By utilizing these exclusive materials and well qualified and informed CAMs as instructors, learning becomes easier.



Available Online! Visit www.GoldCoastSchools.com

2 Days Sat & Sun 9:00am-6:00pm							
DORAL		TAMARAC		BOCA RATON	LANTANA		ORLANDO
Jan 18	Jul 11	Jan 25	Jul 18	Jan 18	Jan 11	Aug 1	Mar 7
Feb 8	Aug 15	Feb 15	Aug 8	Mar 14	Feb 1	Aug 22	Aug 15
Mar 14	Sept 12	Mar 21	Sept 19	May 2	Mar 21	Sept 12	Oct 31
Apr 4	Oct 10	Apr 25	Oct 17	Jul 11	Apr 18	Oct 10	Dec 5
May 2	Nov 7	May 16	Nov 21	Sept 5	May 30	Oct 31	
Jun 13	Dec 12	Jun 6	Dec 5	Nov 7	Jun 13	Dec 12	

2 Days Days Vary 9:00am-6:00pm							
DORAL		NORTH MIAMI				ORLANDO	
Feb 18	Aug 11	Jan 14	Apr 21	July 7	Oct 6	Jan 28	May 21
Apr 28	Nov 17	Feb 11	May 5	Aug 4	Nov 3	Mar 26	Jun 29
Jun 23		Mar 10	Jun 9	Sept 1	Dec 8	Apr 23	Sept 10

CAM Cram

Included with our Full-Service CAM course
(\$129 for all others)

Get ready for your exam! Spend a day tuning up, reviewing key points for your exam, and getting your last minute questions answered. The CAM cram includes class exercises and exam practice sessions to help you pass the exam the first time you take it. Bring any questions you have and get them cleared up before your test. Call and register today. Cram tuition includes an unlimited review in the cram for 1 year.

1 Day 9:00am-5:00pm							
DORAL		NORTH MIAMI	TAMARAC		LANTANA		ORLANDO
Jan 9	Jul 16	Mar 3	Jan 23	Jul 21	Jan 15	Jul 28	Mar 31
Feb 29	Aug 25	Jun 16	Feb 20	Aug 18	Feb 22	Aug 12	May 28
Mar 24	Sept 17	Sept 22	Mar 19	Sept 15	Mar 10	Sept 10	Sept 17
Apr 21	Oct 15	Dec 3	Apr 29	Oct 13	Apr 9	Oct 6	Nov 13
May 19	Nov 10		May 21	Nov 12	May 7	Nov 21	
Jun 20	Dec 10		Jun 24	Dec 15	Jun 12	Dec 18	

Continuing Education

15-Hour CAM Continuing Education
Offered in 3 Easy Formats:

- Class Program**
No exam required. The classroom provides a lively discussion with other managers. You can have your questions answered directly by a Gold Coast instructor.
- 15-Hour Online Renewal Course**
This complete interactive program allows you to complete the course entirely online at your own pace!
- Home Study Program**
This complete program includes all materials and a open book exam. Upon completion, for instant results simply submit your answers online at www.GoldCoastSchools.com. You can also drop off or mail your completed answer sheet to any of our six convenient locations.

Our CAM Program Director, Patricia Rogers, is available for your questions at progers@goldcoastschools.com.

Continuing Education Requirements

CAM licensees are required to complete 15 hours of approved CE courses prior to September 30, 2020. Licensees are exempt from CE requirements if they have been licensed for less than 24 months at the time of renewal.

CAM Continuing Education Course Tuition

Individual Courses	3-Hour	\$39
	2-Hour	\$29
Course Package	15-Hours	\$179
	8-Hours	\$89

DAY 1:	Complaints, Complaints (3-Hr: Human Resources or Elective #9629700)	9:00am-12:00pm
	Understanding Insurance: A CAM's Guide (3-Hr: Insurance Finance or Elective #9629703)	12:30pm-3:30pm
	2019-2020 Legal Update (3-Hr: Legal Update #9629740)	3:30pm-6:30pm
DAY 2:	Safeguarding Community Associations Borders (3-Hr: Operation of Physical Property or Elective #9629702)	9:00am-12:00pm
	Pets & Assistance Animals In Community Associations (3-Hr: Human Resources or Elective #9629701)	12:30pm-3:30pm
	2020 Legal Update* (2-Hr: Legal Update #9629720)	3:30pm-5:30pm

DORAL	NORTH MIAMI	TAMARAC	BOCA RATON	LANTANA	ORLANDO
Mar 26-27	Apr 16-17	Mar 16-17	Apr 20-21	May 14-15	May 11-12
May 12-13	Jun 22-23	Apr 13-14	Jun 2-3	July 7-8	July 1-2
Jun 8-9	Aug 15-16	May 18-19	Aug 17-18	Aug 8-9	Aug 22-23
Jul 27-28	Sept 10-11	Jul 1-2	Sept 15-16	Sept 21-22	
Aug 29-30		Aug 11-12			
Sept 24-25		Sept 26-27			

*CAM licensees that completed 10 hours of continuing education in 2019 will only have to complete Day 2 (8 hours) of our classroom package.

CAM licensees that did not complete any continuing education in 2019 will attend all of Day 1 (9 hours) and the first two classes on Day 2 (6 hours).



Barbara Minyard

Appraisal Program Director

Gold Coast's appraisal program provides Florida's leading appraisal education for individuals seeking to start their appraisal careers, as well as those needing to renew an existing license. We offer courses that not only meet the state requirements but also contain practical and relevant information related to what appraisers experience out in the field.

Our professional instructors are passionate about your success and understand the importance of building your knowledge by coupling the course material with real-world examples. This will provide you with experience that will help you achieve success beyond our classroom.

Your Appraisal Career

Appraisals are extremely important during all real estate transactions, thereby creating excellent career opportunities for those who are working in the industry. As a real estate appraiser, you are trained to provide objective, impartial, and unbiased opinions about the value of real property.

Our appraisal program is designed to teach you the skills needed to succeed out in the field so that you can generate income by providing properly formatted and accurate appraisal reports.

License Requirements

The following are the basic licensing requirements for trainee and state certified appraisers. More detail is provided on the pages that follow or please visit the DBPR Web site at myfloridalicense.com

- 1 Start your appraisal career as a trainee appraiser:**
 - Must be at least 18 years old and have a high school diploma.
 - Complete 100 hours of approved trainee qualifying courses.
 - Submit a state application.
- 2 Becoming a state certified residential appraiser:**
 - Have a bachelor's degree from an accredited university or meet the education requirements found in 61J1-10.003.
 - Have at least 1,500 hours of appraisal experience.
 - Complete 200 hours of approved certified residential appraisal education.
 - Submit a state application.
 - Pass the residential national exam and the Florida supplemental exam.

Contact our helpful Career Counselors at 1-800-732-9140 with any questions regarding how to get started with your appraisal career.

Note: At time of printing FREAB is considering changes to the Certified Residential Appraiser licensing requirements. Please visit our website at www.GoldCoastSchools.com or the DBPR website at www.myfloridalicense.com for more information.

The reasons to choose Gold Coast Schools

- 1 You receive education from the best instructors in the appraisal industry.**
 - Our industry experienced instructors will teach you how to be a successful appraiser.
- 2 Your tuition is valid for 1 year.**
 - Gold Coast does not believe in charging retake fees.
 - This policy is designed to show that we stand behind your success from start to finish.
- 3 We help you find employment upon completion.**
 - We put you in contact with top appraisal companies that strive to hire Gold Coast graduates.
 - Visit the Career Opportunities section of the Gold Coast Website at www.GoldCoastSchools.com.

Trainee Appraiser Pre-Licensing Courses

The first step to starting a successful appraisal career is with the trainee appraiser license. Our courses are taught by professional instructors who are dedicated to your success.

We have designed our trainee educational package to help you save hundreds of dollars and complete the full course requirements in less than 3 weeks.

30-Hour Basic Appraisal Principles • \$399

This course provides an overview of real property concepts and characteristics, legal consideration, value influences, real estate finance, types of value, economic principles, real estate markets and analysis, and ethics in appraisal practice.

4 Days | Mon-Wed 9:00am-6:15pm
Thurs 9:00am-11:15am

TAMARAC

Jan 6	May 18	Aug 31
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30-Hour Basic Appraisal Procedures • \$399

This is a pre-certification course for the trainee applicant that provides an overview of real estate appraisal approaches to valuation procedures. Through theory, case studies, and examples, the course offers practical application of appraisal procedures. Students must have a financial calculator. HP 17bII+ is demonstrated in class.

4 Days | Mon-Wed 9:00am-6:15pm
Thurs 9:00am-11:15am

TAMARAC

Jan 13	Jun 1	Sept 14
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15-Hour State of Florida Law & Appraisers • \$299

This course covers the required minimum 3 hours of Florida law, rules, and regulation and 3 hours of roles and rules of the supervisor and trainee appraiser that pertain to the practice of appraisal. Also included is a case study of an appraisal that went through the FREAB complaint process showing violations of Florida Law, rules, and/or USPAP.

2 Days | Thurs 12:00pm-6:00pm
Fri 9:00am-6:00pm

TAMARAC

Jan 9	May 21	Sept 3
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15-Hour Residential Report Writing • \$299

This is a pre-certification course for the trainee and state certified residential applicant that introduces how to use the various residential forms and reports for the appraisal.

2 Days | Thurs 12:00pm-6:00pm
Fri 9:00am-6:00pm

TAMARAC

Jan 16	Jun 4	Sept 17
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15-Hour USPAP National Course • \$299*

This course is designed to comply with the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for all appraisers and it highlights the role of the competent appraiser. Participants will learn how requirements of USPAP affect their appraisal businesses. These courses are taught by AQB Certified Instructors.

2 Days | Days Vary 9:00am-5:30pm

TAMARAC

Jan 20	May 26	Sept 8
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*Special Note: Course tuition includes the 15-hour student USPAP manual 2020-2021 edition, which should be reviewed prior to class. Tuition does NOT include the USPAP 2020-2021 edition, which is also REQUIRED for class. Students may bring their own copy or purchase one from Gold Coast for \$75 plus tax.



Available Online! Visit www.GoldCoastSchools.com

Classroom Package for Trainee Appraisers

105-Hour Trainee Appraisal Package

This package includes all courses needed to obtain your appraisal trainee license

- 30-Hour Basic Appraisal Principles
- 15-Hour State of Florida Law & Appraisers
- 30-Hour Basic Appraisal Procedures
- 15-Hour Residential Report Writing
- 15-Hour USPAP National Course

Individually priced, the appraisal trainee courses total \$1,695. With our complete trainee package, your tuition investment is reduced to **\$1,495!**

Save \$200

Continuing Education for Appraisers

Completing your continuing education is important for keeping your license active. The next renewal deadline for appraisers will be November 30, 2020.

Continuing education courses can be taken in class during license renewal years, or online at any time.

Contact our helpful Career Counselors at 1-800-732-9140 for updates on your required continuing education courses.



Certified Residential Appraiser

State certified residential appraisers must complete at least 200 hours of approved appraisal education, have at least 1,500 hours of experience in no less than 12 months (as defined by state law), have a bachelor's degree from an accredited university or meet the education requirements found in 61J1-10.003, and pass the residential national and the Florida supplemental exams.

For more information please visit our website www.goldcoastschools.com or myfloridalicense.com

15-Hour Advanced Residential Applications & Case Studies Course (Includes 15hrs of FREAB CE) • \$299

This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. With the aid of case studies, students will develop and apply the techniques for market analysis.

2 Days | 9:00am-5:00pm

TAMARAC

Mar 18

Aug 6

15-Hour Statistics, Modeling, & Finance Course (Includes 15hrs of FREAB CE) • \$299

This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for the trainee appraiser. This course includes the use, theory, and practice of statistics; real estate finance; and valuation modeling for today's residential appraiser.

2 Days | 9:00am-5:00pm

TAMARAC

Feb 13

Jul 20

20-Hour Mastering Unique Properties Course (Includes 17hrs of FREAB CE) • \$349

This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The property types discussed include mixed use, income producing, unusual, and one of a kind properties.

3 Days | 1st & 2nd Day 9:00am-4:30pm
3rd Day 9:00am-2:00pm

TAMARAC

Feb 10

Aug 3

15-Hour Residential Site Valuation & Cost Approach Course (Includes 15hrs of FREAB CE) • \$299

This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The course discusses the theory and application of site valuation techniques as well as the cost approach through theory and hands-on examples.

2 Days | 9:00am-5:00pm

TAMARAC

Mar 16

Jul 27

15-Hour Market Analysis & Highest and Best Use Course (Includes 15hrs of FREAB CE) • \$299

This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. The course discusses the theory and application of market analysis and the difficult but necessary highest and best use application.

2 Days | 9:00am-5:00pm

TAMARAC

Feb 17

Jul 22

30-Hour Residential Sales Comparison and Income Applications Course (Includes 20hrs of FREAB CE) • \$399

This is a pre-certification course for the state certified residential applicant and can be used for part of the post-license requirements for trainee appraisers. With the aid of case studies, students will develop and apply techniques.

4 Days | 9:00am-4:30pm

TAMARAC

Mar 23

Aug 10

15-Hour Residential Report Writing • \$299

This is a pre-certification course for the trainee and state certified residential applicant that introduces how to use the various residential forms and reports for the appraisal.

2 Days | Day 1: 12:00pm-6:00pm
Day 2: 9:00am-6:00pm

TAMARAC

Jan 16

Jun 4

Sept 17

Gold Coast offers the online Real Estate Appraisal Compucram® Exam Prep Course

Compucram® is designed for the most current version of the AQB National Uniform Licensed and Certified Residential Appraiser exams.

Compucram® integrates vocabulary tools, practice testing, and comprehensive simulated exams into an "all-in-one" solution.

For more information, visit us on the Web at <http://GoldCoast.FastClass.com> or call us at 1-800-732-9140.



Available Online! Visit www.GoldCoastSchools.com

Note: A financial calculator is required for these courses. The HP 17bII+ is demonstrated in class. Also, students are strongly encouraged to pick up the course material in advance and read the textbooks prior to class.

Classroom Packages for Certified Residential Appraisers

80-Hour Certified Residential Package • \$1195

This package is for Trainees that completed the 40-Hour post-licensing education.

The package includes the following courses:

- 20-Hour Mastering Unique Properties
- 30-Hour Residential Sales Comparison and Income Applications
- 30 hours of your choice of the Pre-Certified courses listed above



110-Hour Certified Residential Package • \$1649

This package includes all required courses that a Trainee needs to become a Certified Residential Appraiser.

The package includes the following courses:

- 20-Hour Mastering Unique Properties
- 30-Hour Residential Sales Comparison and Income Applications
- 60 hours of your choice of the Pre-Certified courses listed above

Call Us Today! 1-800-732-9140

Continuing Education

All trainee, licensed, and certified appraisers must complete 30 hours of CE by November 30, 2020. Gold Coast makes it easy to keep your license active with convenient classroom and online continuing education courses that are state approved and provide real world knowledge.

Classroom CE: Simply complete all 5 courses listed below to fulfill the 30-hour requirement.

Online CE: Complete your entire CE online. Visit the appraisal section on our Web site at www.GoldCoastSchools.com for a list of courses.

Continuing Education Classroom Packages

30-Hour Continuing Education Package • \$399 (Save \$349)

This package is for all appraiser and fulfills the 30 hours of required 2020 continuing education courses.

The package includes the following courses:

- 7-Hour USPAP Update
- 3-Hour Florida State Law Update
- 5-Hour Appraisal Regulatory Process
- 4-Hour USPAP Compliant Appraisal Reviews
- 4-Hour The Inspection
- 7-Hour Small Residential Income Property

40-Hour Trainee to Certified Continuing Education Package • \$499 (Save \$150)

This option is for Trainee Appraisers who want to complete the required 30 hours of CE while obtaining additional credit towards the education requirement to become a Certified Appraiser.

The package includes these courses:

- 7-Hour USPAP National Course
- 3-Hour State Law Update
- 30-Hour Residential Sales Comparison and Income Applications Course (valid for 20-hrs of FREAB CE)

Appraisal Continuing Education Schedule

DAY 1: Monday	7-Hour USPAP Update	9:00am-4:30pm		
DAY 2: Tuesday	3-Hour Florida Law and Appraisers	9:00am-12:00pm	5-Hour Appraisal Regulatory Process	1:00pm-6:00pm
DAY 3: Wednesday	4-Hour USPAP Compliant Reviews	9:00am-1:00pm	4-Hour The Inspection	2:00pm-6:00pm
DAY 4: Thursday	7-Hour Small Residential Income Property	9:00am-4:30pm		

4 Days | Monday - Thursday

DORAL	NORTH MIAMI	BROWARD	BOCA RATON	LANTANA	ORLANDO
Jun 8	Oct 19	Feb 3	Jun 15	Jul 6	Sept 28
Aug 17		Jul 11*	Oct 5	Nov 2	
Nov 9		Nov 16			

* Weekend Classes | Two Consecutive Sat & Sun



Available Online! Visit www.GoldCoastSchools.com

*7-HR USPAP Update Only
1-Day In Broward
9:00am-4:30pm
January 3rd
April 20th
September 11th*

7-Hour USPAP Update • \$175

Appraisal Foundation's National Uniform Standards of Professional Appraisal Practice (USPAP) update course focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers. It also includes information to clarify some commonly misunderstood aspects of USPAP. This course is taught by state certified appraisers who are also AQB certified instructors.

The USPAP 2020-2021 edition is required for class; however, your tuition does not include the cost. You may bring your own copy or purchase one from Gold Coast for an additional \$75, plus tax.

4-Hour USPAP Compliant Appraisal Reviews • \$99

This continuing education course is for all disciplines of appraisal and will provide guidance for appraisal reviews and for expert witness work. A brief discussion of Ethics Rule, Competency Rule, and Scope of Work Rule will be discussed and then USPAP Standard 3, the development of the appraisal review and will conclude with USPAP Standard 4, the reporting of the appraisal review.

3-Hour The State of Florida Law and Appraisers • \$75

Every year changes are made to F.S. 475, Part II and the Florida Real Estate Appraisal Board (FREAB) Rules. This course is designed to fulfill the state requirements to maintain your license or to take The Florida State Certification exams. This course is also required for post-licensing and/or continuing education for license renewal.

4-Hour The Inspection • \$99

This course will increase understanding of building systems and their components as they relate to the real estate appraisal industry. With the updated HUD and FNMA guidelines, it is important for appraisers to be knowledgeable about the building systems and to understand when a professional home inspection should be requested.

5-Hour Appraisal Regulatory Process • \$125

Appraisal Regulatory Process shows students the workings of the regulatory process from the federal to the state level. Students will learn the investigative process and what happens when the investigation is completed. The disciplinary process will be reviewed by looking at an actual case and all the steps that are within the process. Other cases against appraisers will be discussed and how they can have an impact on the appraisal profession.

7-Hour Small Residential Income Property • \$175

Having the competency to accept a small residential assignment will ultimately bring in more income. This course will cover the special elements of residential income properties and how to address the market and highest and best use analysis, income and expense analysis, and all three approaches to value.

1-800-732-9140

Gold Coast Schools | 29



Now that you have your License.... What's next?

We help you get hired by the best companies in the industry!

One of the greatest concerns associated with making a career change is whether or not you will find employment upon graduating. **Gold Coast** doesn't want you to just obtain a license we want you to start a career.

As a **Gold Coast** graduate, companies strive to hire you. We offer many avenues of opportunities for you to connect to local companies to help you kick-start your successful career.

The best part is all of these services are **FREE!** Our highly sought after Career Fairs have helped so many find the employment opportunities they were seeking. Our Career Ads are updated daily with open positions in each individual industry.

Here you will find detailed examples of the free services that **Gold Coast** provides to guide you in the right direction for success.



Career Fairs

Career Fairs • Free for Gold Coast Students or those thinking about a career in real estate or mortgage

Come meet with local companies that are looking to hire you! Our Career Fairs are held at one of our five locations each month and provide a great opportunity to compare up to 25 different companies all under one roof.

Our Career Fairs connect you together with employers that are seeking an employee with your talents. Get honest answers to any questions that you may have while comparing various companies to find the one that is perfect for you. Visit: www.GoldCoastSchools.com/careerfair to register.

1 Day 10:30am-1:30pm						
DORAL		NORTH MIAMI	TAMARAC		BOCA RATON	LANTANA
Feb 19	Jul 22	May 13	Jan 22	Aug 5	Aug 19	Mar 18
Apr 15	Sept 16		Mar 4	Oct 28		
Jun 17	Nov 13		Apr 22	Dec 16		

Career Ads

Local companies regularly post open positions on our Career Opportunities website in hopes of hiring **Gold Coast** graduates.

See some of the careers that are available to you:

- Go to www.GoldCoastSchools.com/careers
- On the Career Opportunities page, the positions for each industry are listed.
- Click on your preferred listing and follow the company's contact instructions.

While **Gold Coast** provides this service free of charge to our students and companies that are posting in the section, **Gold Coast** DOES NOT specifically endorse or recommend any of the companies listed. As with any employment situation, **Gold Coast** strongly recommends and encourages individuals to carefully research any company that they plan on working for or doing business with.

Attention Companies: Please visit www.GoldCoastSchools.com/companies to enroll in our referral program, post jobs, or register for our career fairs.



REFER & GET REWARDED A FRIEND

Recommend Gold Coast Schools and Earn FREE Courses!

- ❶ Refer a friend to Gold Coast Schools for a Pre-Licensing Course
- ❷ Have your friend provide us with your Full Name
- ❸ Once your friend completes their course you will receive (1) referral credit voucher via email

Contact us for more information

☎ 1-800-732-9140

🌐 www.GoldCoastSchools.com/StudentReferrals

Call Us Today! 1-800-732-9140

Veteran's Scholarship

Gold Coast owners Jim and John Greer, both Veterans of the United States Air Force, want to help Veterans get back into the workplace by offering scholarships to help defray the cost of starting a new career in real estate, insurance, CAM, or mortgage.

The men and women who serve our country deserve our continued support when they return from duty. Gold Coast has helped more than a million students start successful new careers, and this scholarship provides an excellent opportunity for recent Veterans to achieve the same success with no out of pocket expense for their education.

Launched in late 2012 at the "Hire a Hero" Veteran's career fair in Fort Lauderdale, Gold Coast is excited to continue to offer this opportunity through December 31, 2020.

Gold Coast School is offering the Real Estate Sales Associate, Life & Health Insurance, Community Association Manager, and Mortgage Loan Originator pre-licensing courses free of charge to Veterans of the United States Armed Forces. The scholarship is available for both classroom and online pre-licensing real estate sales associate course, insurance courses, and Community Association Manager course.

This scholarship opportunity is available to individuals who were honorably discharged within three years of the start of class, and is valid through December 31, 2020. Students must provide Gold Coast with their DD214 form to verify eligibility.

The scholarship covers the full cost of the course and required textbooks, but does not include electronic fingerprints, or state fees.

"It's an Honor to Serve Those who Served"

- Jim and John Greer
Owners, Gold Coast Schools



**CONNECT
NOW!**



**@GOLDCOASTSCHOOL
#GOLDCOASTSCHOOLS
#THEPROOFISINTHEPASSING**

Doral



11250 NW 20th Street
Miami, FL 33172

Orlando



3505 Lake Lynda Drive
Orlando, Florida 32817



North Miami



3577 NE 163rd Street
Miami, FL 33160

Boca Raton



2600 N Military Road #150
Boca Raton, FL 33431

Tamarac



5600 Hiatus Road
Tamarac, FL 33321

Lantana



6216 S Congress Avenue
Lantana, FL 33462

Disclaimer: State rules, requirements, and procedures are subject to change at any time without notice. Class dates, times, and prices are subject to change at any time without notice. All the information contained in this brochure is believed to be accurate at the time of publication, but is intended only as a guide, not an official publication of any official rules, requirements, or procedures.

1-800-732-9140
www.GoldCoastSchools.com